## **Chapter 5 Student Transportation**

This chapter will present an overview of the transportation operation in each of the two study districts. It is important to keep in mind that the location and organization of the schools, as well as geographic factors, are major determinants in how the student transportation routing is arranged.

Crown Point Central School District

Crown Point conducts its own transportation program and maintains its own transportation fleet. The district has a full-time transportation supervisor. The table below summarizes the current transportation fleet the district owns. The district has been purchasing or leasing buses as needed. In the 2013-14 school year, a large, 66-passenger bus and a smaller 24 passenger handicapped accessible bus will be leased. As table 5.1 illustrates, this has permitted the district to keep its fleet in good condition.

|       | Table 5.1 |        |               |           |           |
|-------|-----------|--------|---------------|-----------|-----------|
|       |           |        | Crown Point   | Bus Fleet |           |
| Bus # | Year      | Miles  | Make          | Capacity  | Condition |
| 51    | 2001      | 93,077 | Freightliner  | 66        | Poor      |
| 54    | 2005      | 82,332 | International | 66        | Good      |
| 55    | 2007      | 77,859 | International | 59        | Good      |
| 56    | 2008      | 68,474 | Ford          | 30        | Good      |
| 57    | 2009      | 51,165 | International | 65        | Good      |
| 58    | 2009      | 20,875 | Ford          | 30        | Good      |
| 59    | 2011      | 17,614 | International | 65        | Excellent |
| 60    | 2013      | 3,250  | International | 65        | Excellent |

Crown Point has a relatively new transportation facility that serves the district well. All school buses are stored inside in the bus garage.

Crown Point regular daily bus runs are presented in table 5.2. The district has a single bus run schedule with all children from grades Pre-K to Grade 12 riding together. The longest student bus ride is 60 minutes.

Crown Point's practice based on their policy for school bus scheduling and routing is to transport every student with no limitation based on distance from school.

|       | Table 5.2<br>Regular Bus Runs for Crown Point |                  |                    |                   |         |                    |               |  |
|-------|---|------------------|--------------------|-------------------|---------|--------------------|---------------|--|
| Bus # | A.M. Run<br>Starts                            | A.M. Run<br>Ends | P.M. Run<br>Starts | P. M. Run<br>Ends | Minutes | # of<br>Passengers | Miles Covered |  |
| 54    | 7:20 am                                       | 8:00 am          | 2:30 pm            | 3:00 pm           | 30      | 40                 | 19/20         |  |
| 55    | 7:15 am                                       | 8:00 am          | 2:30 pm            | 3:00 pm           | 30      | 33                 | 18/19         |  |
| 57    | 7:00 am                                       | 8:00 am          | 2:30 pm            | 3:30 pm           | 55      | 40                 | 22/22         |  |
| 59    | 7:20 am                                       | 8:00 am          | 2:30 pm            | 3:00 pm           | 30      | 41                 | 16/16         |  |
| 60    | 7:00 am                                       | 8:05 am          | 2:30 pm            | 3:35 pm           | 55      | 45                 | 25/26         |  |

Crown Point also transports students to out-of-district locations including BOCES and St. Mary's in Ticonderoga. Transportation to St. Mary's is shared with the Moriah Central School District. The district offers late bus runs Tuesday through Thursday at 3:05 for students who stay for activities or extra help.

## Ticonderoga Central School District

Ticonderoga also conducts its own transportation program and does its own fleet maintenance. The following table (5.3) summarizes the current fleet. Ticonderoga has tried to adhere to a replacement schedule that replaces 10% of their fleet each year but has not been able to continue this for the past two years. However, both Crown Point and Ticonderoga have been effective at maintaining a relatively new bus fleet. This is an important consideration in a possible merger since one district will not feel like it is inheriting a sub-standard bus fleet should a merger occur. The district keeps 14 of its 20 buses inside at its transportation facility.

| Table 5.3<br>Ticonderoga Bus Fleet |      |         |           |               |           |           |
|------------------------------------|------|---------|-----------|---------------|-----------|-----------|
| Bus #                              | Year | Miles   | Model     | Make          | Capacity  | Condition |
| 77                                 | 1998 | 127,700 | Big Bus   | International | 48        | Poor      |
| 82                                 | 2001 | 88,300  | Big Bus   | International | 66        | Fair      |
| 84                                 | 2002 | 87,600  | Big Bus   | International | 66        | Fair      |
| 85                                 | 2003 | 88,400  | Big Bus   | International | 66        | Fair      |
| 86                                 | 2003 | 91,100  | Big Bus   | International | 66        | Fair      |
| 90                                 | 2006 | 61,000  | Big Bus   | International | 66        | Good      |
| 91                                 | 2006 | 58,400  | Big Bus   | International | 66        | Good      |
| 94                                 | 2007 | 58,400  | Big Bus   | International | 66        | Good      |
| 96                                 | 2008 | 59,000  | Big Bus   | International | 66        | Good      |
| 97                                 | 2008 | 51,000  | Big Bus   | International | 66        | Good      |
| 98                                 | 2008 | 53,000  | HC Small  | Ford          | 8 + 3  wc | Good      |
| 99                                 | 2009 | 54,300  | Big Bus   | International | 66        | Good      |
| 100                                | 2010 | 35,600  | Big Bus   | International | 66        | Good      |
| 101                                | 2010 | 33,500  | Big Bus   | International | 66        | Good      |
| 102                                | 2010 | 51,000  | Mini-Van  | Dodge         | 7         | Good      |
| 103                                | 2010 | 34,200  | Small Bus | GMC           | 24        | Good      |
| 104                                | 2011 | 28,300  | Small Bus | GMC           | 24        | Good      |
| 105                                | 2011 | 22,800  | Small Bus | GMC           | 24        | Good      |
| 106                                | 2012 | 21,000  | Big Bus   | International | 66        | Good      |
| 107                                | 2012 | 17,100  | Mini-Van  | Dodge         | 7         | Good      |

Like Crown Point, Ticonderoga transports a large number of its students to and from school daily. Unlike Crown Point, all students are not bused. Ticonderoga's policy on busing indicates that the district will bus  $K-5^{th}$  grade students who live ½ mile or more from the school or nearest bus stop;  $6^{th}-8^{th}$  graders who live 6/10 mile or more from the school or nearest bus stop; and high school students who live 1 mile or more from the school or nearest bus stop. No student rides more than 60 minutes each way on the bus. Table 5.4 summarizes the beginning and ending time of each bus run.

Unlike Crown Point, Ticonderoga only has late bus runs for students from the Putnam School District (paid for by the Putnam School District) and students that reside in Hague (paid for by the Town of Hague). Neither district has athletic runs currently after practices.

|         | Table 5.4<br>Regular Bus Runs for Ticonderoga |                  |                    |                   |         |                    |                        |
|---------|---|------------------|--------------------|-------------------|---------|--------------------|------------------------|
| Route # | A.M. Run<br>Starts                            | A.M. Run<br>Ends | P.M. Run<br>Starts | P. M.<br>Run Ends | Minutes | # of<br>Passengers | Daily Miles<br>Covered |
| 1       | 6:59 am                                       | 7:45 am          | 2:40 pm            | 3:40 pm           | 45/60   | 38                 | 64                     |
| 2       | 6:58 am                                       | 7:45 am          | 2:40 pm            | 3:37 pm           | 45/50   | 20                 | 77                     |
| 3       | 7:02 am                                       | 7:45 am          | 2:40 pm            | 3:25 pm           | 40/45   | 70                 | 41                     |
| 4       | 7:07 am                                       | 7:45 am          | 2:40 pm            | 3:35 pm           | 40/50   | 39                 | 33                     |
| 5       | 7:05 am                                       | 7:45 am          | 2:40 pm            | 3:30 pm           | 45/50   | 53                 | 45                     |
| 6       | 7:09 am                                       | 7:45 am          | 2:40 pm            | 3:35 pm           | 45/55   | 35                 | 52                     |
| 7       | 7:02 am                                       | 7:45 am          | 2:40 pm            | 3:32 pm           | 40/50   | 42                 | 38                     |
| 8       | 7:09 am                                       | 7:45 am          | 2:40 pm            | 3:35 pm           | 45/50   | 48                 | 36                     |
| 9       | 7:09 am                                       | 7:45 am          | 2:40 pm            | 3:25 pm           | 35/40   | 50                 | 28                     |
| 10      | 7:09 am                                       | 7:45 am          | 2:40 pm            | 3:35 pm           | 40/45   | 48                 | 31                     |

An important consideration for parents when a merger is being considered is how long their children, particularly the young ones, will have to be on a bus to get to and from school each day. While this can be influenced by many variables (location of schools, number of bus routes, etc.), the state recommends that one hour should be the maximum desired time students should be on a bus going to or from school. Table 5.5 presents an overview of the distances between the various school buildings in Crown Point and Ticonderoga as a way to view possible riding times for students. Keep in mind for later discussion that the distance between the Crown Point School and the Ticonderoga Middle and High Schools is approximately 10 miles.

Conversations with the transportation directors of the two districts has revealed that at present, the longest a youngster is on a regular in-district daily bus run in both Crown Point and Ticonderoga is 60 minutes or less to get to or from school.

| Table 5.5 Distances Between School Buildings (Google Maps) |                          |  |                            |  |  |
|--|--------------------------|--|----------------------------|--|--|
|  | Crown Point<br>School    | Ticonderoga<br>Elementary/Middle<br>School | Ticonderoga High<br>School |  |  |
| Crown Point School   |                          | 10.1 miles<br>15 minutes                   | 9.6 miles<br>16 minutes    |  |  |
| Ticonderoga<br>Elementary/Middle<br>School                 | 10.1 miles<br>15 minutes |  | 1.2 miles<br>3 minutes     |  |  |
| Ticonderoga High<br>School                                 | 9.6 miles<br>16 minutes  | 1.2 miles<br>3 minutes                     |                            |  |  |

The transportation supervisors from Crown Point and Ticonderoga have conferred and concluded that, following a merger of the districts, and with both current bus garages remaining open, it would be feasible to develop bus routes that would ensure no student would be on a regular day, in-district bus run for longer than one hour. The basic routing plan would be remain a single trip busing pattern with Pre-K – 12<sup>th</sup> grade students being on the same buses.

The elementary attendance areas would remain as they are at present. Bus routes for students from the Crown Point area would be similar to what they were prior to the merger. Students from the Crown Point area would be picked up at times similar to their current pick up time. Elementary students would arrive at the Crown Point school by 7:45. All 6<sup>th</sup>-12<sup>th</sup> grade students, with the exception of those attending BOCES programs in Mineville, would then be taken to either the Middle School or High School in Ticonderoga. Students attending BOCES would be transported from Crown Point to Mineville.

It will be up to the new board of education to establish a number of transportation policies including those that govern students who walk to school versus riding a school bus, after school late bus runs (for extra help, clubs and athletics), and other critical policies to make this transportation plan work.

The proposed transportation routing plan described above will not require the new district to purchase any new buses. Runs for the Crown Point to Ticonderoga routes will likely add approximately 720 additional hours for drivers that under the current Crown Point contract might add approximately \$10,000 to the current costs for drivers. This

cost will be eligible for approximately 50% transportation aid from the state resulting in a cost to local taxpayers of approximately \$5,000.

Additional costs may also be incurred if the new school board decides to provide athletic runs to ensure that students, wherever in the district they live, will be able to participate in athletics. It is estimated that this cost would be approximately \$60,000. These costs are not eligible for state transportation aid.



## Chapter 6 Staffing

Education is a labor-intensive business. School districts routinely spend 70-75% of their operating budgets on salaries and fringe benefits for the people who work in their schools. As school districts contemplate a merger, consideration of the staffing needs of the merged district is important. This chapter of the report examines the current staffing in both districts as well as the staffing implications should a merger occur. This analysis examines teaching, administrative, and support staff.

In a school district merger by centralization, as opposed to an annexation, a new board of education is elected to serve the newly created school district. One of the functions of the new board of education would be to recognize newly configured bargaining units and an appropriate bargaining agent to represent the instructional and support staff in the district. It is also possible that the administrative and supervisory group could organize as well. The board and the unions would bargain new collective bargaining agreements which would set forth the terms and conditions of employment for the employees of the merged school district. The existing contracts would remain in place until a successor agreement is negotiated.

The teacher contracts from both districts have been analyzed. The Crown Point contract expires on June 30, 2013 and the Ticonderoga teacher contract expires on June 30, 2014. Since the writing of this study, Crown Point has negotiated a new contract that expires on June 30, 2016.

Table 6.1 that follows is a comparison of the major provisions in the teacher contracts. Not every clause was compared. This analysis looked only at the major provisions in the contracts. In providing this review of the collective bargaining agreements and noting their many similarities, we recognize that there are important differences in these contract provisions. However, it is our opinion that negotiation of these matters for the successor agreement in a merged school district could be accomplished without major difficulty.

| Table 6.1        |  |   |  |  |
|------------------|--|---|--|--|
|                  | Teacher Contract Comparison                              | 1-2012-13   |  |  |
| Item             | Crown Point  | Ticonderoga   |  |  |
| Duration         | July 1, 2010-June 30, 2013                               | July 1, 2008-June 30, 2014                                |  |  |
| Recognition      | Full time teachers, librarians,                          | All full time and part time (50%                          |  |  |
|                  | guidance counselors, and teaching                        | or more) teachers, counselors,                            |  |  |
|                  | assistants   | nurse teachers, librarians, and                           |  |  |
|                  |  | teaching assistants                                       |  |  |
| Grievance        | Binding arbitration                                      | Advisory arbitration; if the                              |  |  |
| Procedure        |  | board rejects 1 advisory                                  |  |  |
|                  |  | arbitration award, any further                            |  |  |
| ** 11 *          | Dogravy 11 y   | awards become binding                                     |  |  |
| Health Insurance | BOCES Health Insurance                                   | BOCES Health Insurance                                    |  |  |
|                  | Consortium-Plan B;                                       | Consortium-Plan B;  |  |  |
| TT 1.1 T         | 93%-Family; 93%-Individual                               | 90%-Family; 90%-Individual                                |  |  |
| Health Insurance | \$2,500  |   |  |  |
| Buyout           | \$750 E 1 \$250 I 1: 1 1                                 | District and the second second                            |  |  |
| Health           | \$750-Family; \$250-Individual                           | Reimbursement once employee reaches in \$250 prescription |  |  |
| Reimbursement    |  | expenses; I-\$200 deductible, \$100                       |  |  |
| Account          |  | co-insurance; F-\$625 deductible,                         |  |  |
|                  |  | \$1,1000 co-insurance                                     |  |  |
| Sick Leave       | 12 days/ year cumulative to 200                          | 14 days/year cumulative to 200                            |  |  |
|                  | days   | days  |  |  |
| Sick Leave Bank  |  | Yes   |  |  |
| Sick Leave       |  | Each year, district pays into                             |  |  |
| Payment          |  | teacher's 403b according to the                           |  |  |
|                  |  | number of sick days taken                                 |  |  |
|                  |  | during the year:  |  |  |
|                  |  | 0 days taken-\$400  |  |  |
|                  |  | 1 day taken-\$300   |  |  |
|                  |  | 2 days taken-\$200  |  |  |
|                  |  | 3 days taken-\$100  |  |  |
|                  |  | 4 or more days taken-\$0                                  |  |  |
|                  |  | Teachers do not accumulate any                            |  |  |
|                  |  | sick days in the year they are                            |  |  |
| D11              | 4 1/   | compensated   |  |  |
| Personal Leave   | 4 days/year, non-cumulative; up                          | 3 days/year; days are not                                 |  |  |
|                  | to 2 unused days may be converted to sick leave; up to 2 | cumulative and will be deducted from sick leave           |  |  |
|                  | unused days can be paid at the                           | deducted from Sick leave                                  |  |  |
|                  | rate of \$50/day   |   |  |  |
| Sabbatical       | Yes, may be granted for a full                           | Yes, may be granted for a full                            |  |  |
| Sacoatical       | year at half pay   | year at half pay  |  |  |
|                  | your at man pay  | your at man pay   |  |  |

| Course<br>Reimbursement | \$33/ approved graduate hour   | \$65/ credit hour                                       |
|-------------------------|--|---|
| Masters Degree          | \$500  | \$1,200   |
| Association             |  | President of the association gets                       |
| Business                |  | 6 days off per year for                                 |
|                         |  | association business                                    |
| Work Day                | 6 hours & 55 minutes   | 7 hours & 15 minutes; on                                |
|                         |  | Fridays and the day before                              |
|                         |  | holidays, teachers can leave                            |
|                         |  | when the buses leave                                    |
| Work Year               | Unused snow days are used to   | Maximum of 180 days; unused                             |
|                         | extend vacation periods  | snow days over 180 days are                             |
|                         | entena vacation perioas  | added to the Memorial Day                               |
|                         |  | vacation or the spring vacation.                        |
| Teaching Load           |  | 6 assignments and activity                              |
| Teaching Load           |  | period  |
| Class Size              |  | Study halls in the high school                          |
| Class Size              |  | are limited to 45 students in                           |
|                         |  | actual attendance                                       |
| Employment              | No teacher shall suffer loss of  | No tenured teacher shall suffer                         |
| Conditions              | employment due to the merger of  | loss of employment for 1 year                           |
| Conditions              | Crown Point with any other   | after a merger or annexation of                         |
|                         | district   | the district.   |
| Termination             | Within 3 years of TRS retirement   | Within the 1 <sup>st</sup> and 6 <sup>th</sup> years of |
| Payments                | eligibility, with 15 years of  | eligibility, benefit paid into                          |
|                         | continuous service, 50% of the   | 403(b) account as follows:                              |
|                         | teacher's daily salary rate times  | -15-20 yrs of service-70% of                            |
|                         | half the number of accumulated   | B-1 salary X number of                                  |
|                         | sick days  | accumulated sick days/400;                              |
|                         |  | -21-25 yrs of service-80% of                            |
|                         |  | B-1 salary X number of                                  |
|                         |  | accumulated sick days/400;                              |
|                         | The state of the s | -26-30 yrs of service-90% of                            |
|                         |  | B-1 salary X number of                                  |
|                         |  | accumulated sick days/400;                              |
|                         |  | -30+ yrs of service-100% of B-                          |
|                         |  | 1 salary X number of                                    |
|                         |  | accumulated sick days/400;                              |
| Retiree Health          | 50%-Individual; 50%-Family; Staff  | With at least 15 years of service at                    |
| Insurance               | member must have at least 15 years   | retirement, retirees pays the same                      |
|                         | of continuous service; Staff member  | co-pay as active employees at the                       |
|                         | receives 1/200 <sup>th</sup> of final salary for   | time of their retirement; effective                     |
|                         | each accumulated sick day, applied   | date of retirement:                                     |
|                         | to the staff member's cost of the  | 1998-2003-0% co-pay                                     |
|                         | insurance premiums   | 2003-2004-5% co-pay                                     |
|                         |  | 2004-2014-10% co-pay                                    |

Aside from the salary schedules, the teacher contracts are fairly similar. The composition of the bargaining units, the grievance procedures, the leave articles, the insurance provisions, and the work day/ work year provisions are much more alike than different. Again, the reader should be reminded that there are differences in the contract language that will have to be negotiated. However, with most of the provisions, there is reason to believe that these negotiations will not be overly complicated.

There are two significant clauses in the teacher contracts that will have a major impact on the process of merging. These clauses are as follows:

Crown Point-No teacher in the bargaining unit shall suffer loss of employment due to the merger or annexation of the Crown Point Central School District with any other district(s).

Ticonderoga-No tenured teacher in the bargaining unit shall suffer loss of employment due to the merger or annexation of the Ticonderoga Central School District with any other district(s) from the date of annexation to one year after the date of implementation of that annexation.

When two school districts merge through centralization, teachers from both school districts are considered employees of the newly merged school district with the seniority and tenure rights that they possessed in the previous district. In merged districts, efficiencies often result from the combination of middle and high school classes. This can mean that fewer teachers are needed and savings are realized. However, the two contract clauses cited above will mean that any future staff savings will only occur through attrition.

Both districts have a traditional teacher salary schedule/grid that is structured with years of service (steps) and payment for graduate hours taken (columns). Determining a staff member's years of service and graduate hours will identify an intersection on this salary grid that will allow one to identify the salary paid to that individual. The comparison of the salary schedules on the Bachelors, Masters, and Masters + 30 graduate hours columns for the two districts follows as table 6.2.

| Table 6.2 Teacher Salary Schedule Comparison-2012-13 |                                       |             |  |  |  |
|--|---------------------------------------|-------------|--|--|--|
|  | Crown Point                           | Ticonderoga |  |  |  |
| B-Step 1   | 36,000                                | 39,501      |  |  |  |
| B-Step 5   | 39,422                                | 44,438      |  |  |  |
| B-Step 10  | 44,815                                | 52,295      |  |  |  |
| B-Step 15  | 49,138                                | 59,009      |  |  |  |
| B-Step 20  | 56,061                                | 65,723      |  |  |  |
| B-Step 25  | 62,989                                | 72,437      |  |  |  |
| B-Top Step   | 64,378 (26)                           | 80,069 (30) |  |  |  |
|  |                                       |             |  |  |  |
| M-Step 1   | 37,490                                | 42,651      |  |  |  |
| M-Step 5   | 40,912                                | 47,588      |  |  |  |
| M-Step 10  | 46,305                                | 55,445      |  |  |  |
| M-Step 15  | 50,628                                | 62,159      |  |  |  |
| M-Step 20  | 57,551                                | 68,873      |  |  |  |
| M-Step 25  | 64,479                                | 75,587      |  |  |  |
| M-Top Step   | 65,868 (26)                           | 83,219 (30) |  |  |  |
|  |                                       |             |  |  |  |
| M+30-Step 1  | 38,480                                | 44,601      |  |  |  |
| M+30-Step 5  | 41,902                                | 49,538      |  |  |  |
| M+30-Step 10   | 47,295                                | 57,395      |  |  |  |
| M+30-Step 15   | 51,618                                | 64,109      |  |  |  |
| M+30-Step 20   | 58,541                                | 70,823      |  |  |  |
| M+30-Step 25   | 65,469                                | 77,537      |  |  |  |
| M+30-Top Step  | 66,858 (26)                           | 85,169 (30) |  |  |  |
| () is  | () is the highest step in that column |             |  |  |  |

As can be seen from table 6.2 above, the salary schedules for the two districts are quite different. In every case, the salary paid to teachers in Ticonderoga is higher than the salary paid to teachers in Crown Point where these teachers have the same number of years of experience and the same number of graduate credits.

In addition to the salary schedules, a comparison was made of the average salaries paid to the teaching staffs. It should be noted that there is not necessarily a direct relationship between the salary schedules and the average teacher salaries. This may be true because one staff may have a more senior staff or a staff who has taken more graduate courses, both of which would result in a staff with a higher average salary whether or not the salary schedule was higher. However, in this case, both the salary schedule and the average teacher salary are higher in Ticonderoga. The average teacher salaries are shown in table 6.3 that follows.

| Table 6.3<br>Teacher Salary Comparisons-2012-13 |             |             |  |  |  |  |
|---|-------------|-------------|--|--|--|--|
|   | Crown Point | Ticonderoga |  |  |  |  |
| # of FTE Teachers                               | 26.8        | 90          |  |  |  |  |
| Teacher Payroll                                 | \$1,302,415 | \$5,164,401 |  |  |  |  |
| Average Teacher Salary                          | \$48,598    | \$57,382    |  |  |  |  |

There is no state statute or regulation that determines the level at which the successor teacher agreement must be negotiated with respect to salary. Labor and management are free to negotiate a salary schedule that is similar to, higher than, or lower than the existing salary schedule in either district. However, in districts that have merged in New York State, there has traditionally been a "leveling up" process that takes place with regard to teacher salaries. That is, teachers in the lower paying of the merged districts have their salaries "leveled up" to the higher district salary schedule. In some cases this happens in the first year of the new contract. In other cases, this salary and benefit "leveling up" happens over a period of years.

In discussing the concept of leveling up teacher salaries, it is clear and it must be remembered that there is no requirement to level up any salaries. It is also clear that in past mergers in the state, merged districts have consistently used some formula across some time line for leveling up teacher salaries. Having acknowledged this parameter for leveling up, we are most cognizant of the fact that previous leveling up of salaries has taken place in an economic environment that was very different than the one that school districts face today. There have been only three mergers in the past ten years so the history of leveling up practices in this challenging economy is fairly thin. However, because we have estimated cost savings due this merger in a conservative manner, we

have included the cost of leveling up teacher salaries as occurring completely in the first year of the merger.

In analyzing the cost of "leveling up" teachers, the Crown Point teachers have been "leveled up" to the Ticonderoga salary schedule. In calculating the cost of leveling up the Crown Point teachers to the Ticonderoga schedule, the step and degree level was determined for each Crown Point teacher. Using this information, each teacher was then placed on the Ticonderoga salary schedule according to that step and education level. Inservice hours, payments for Masters degrees, and longevity payments were not included in the analysis. The result of this exercise was that moving the Crown Point teaching staff to the Ticonderoga salary schedule would result in a payroll of \$1,548,778. This is \$246,363 higher than Crown Point's existing payroll of \$1,302,415.

In addition to leveling up teacher salaries, the assumption is also made that the salaries of teaching assistants in Crown Point would be leveled up to the teaching assistant salary schedule in Ticonderoga. There are four teaching assistants in Crown Point. They are placed on the teaching assistant salary schedule in Crown Point according to their number of years of experience. In order to determine the cost of leveling up the salaries of teaching assistants, each teaching assistant was placed on the Ticonderoga salary schedule according to that step. The result of this calculation was that moving the Crown Point teaching assistants to the Ticonderoga salary schedule would result in a payroll of \$96,467. This is \$16,803 higher than Crown Point's existing payroll of \$79,664.

In addition to the salary impact, we have estimated the increase in fringe benefits due to leveling up to be approximately 25%, using 16% for teacher retirement system costs, 7% for social security, and 2% for workers compensation. This adds another \$61,591 for teachers and \$4,201 for teaching assistants for increased fringe benefit costs. As a result, the total cost of salaries and related fringe benefits for leveling up the Crown Point teachers and teaching assistants to the Ticonderoga salary schedules is \$328,958. This can be illustrated in table 6.4 that follows.

| Table 6.4<br>Cost to Level Up Teacher (27) & Teaching Assistant (4)  | Salaries    |
|--|-------------|
| 2012-13 Crown Point teacher payroll  | \$1,302,415 |
| Payroll of 2012-13 Crown Point teachers placed on Ticonderoga salary schedule                                  | \$1,548,778 |
| Salary cost of leveling up Crown Point teachers to Ticonderoga salary schedule                                 | \$246,363   |
| Fringe benefits estimated at 25% (7%-FICA, 2% Workers Comp, 16% TRS)   | \$61,591    |
| Total cost of salaries and benefits to level up teacher salaries   | \$307,954   |
|  |             |
| 2012-13 Crown Point teaching assistant payroll   | \$79,664    |
| Payroll of 2012-13 Crown Point teaching assistants placed on Ticonderoga salary schedule                       | \$96,467    |
| Salary cost of leveling up Crown Point teaching assistants to<br>Ticonderoga salary schedule                   | \$16,803    |
| Fringe benefits estimated at 25% (7%-FICA, 2% Workers Comp, 16% TRS)   | \$4,201     |
| Total cost of salaries and benefits to level up teaching assistant salaries                                    | \$21,004    |
|  |             |
| Total cost to level up Crown Point teacher and teaching assistant salaries to the Ticonderoga salary schedules | \$328,958   |

Stipends for coaches were next examined. Crown Point and Ticonderoga have maintained a fairly comprehensive set of athletic offerings for their students, given that both districts are relatively small districts. Table 6.5 that follows shows the stipends that are paid to the coaches in these sports.

| Table 6.5                           |                                   |                         |  |  |  |  |
|-------------------------------------|-----------------------------------|-------------------------|--|--|--|--|
| Coaching Stipends-2012-13           |                                   |                         |  |  |  |  |
| Sport Director of Athletics         | Crown Point<br>\$6,506-7,310 (5)  | Ticonderoga<br>\$10,775 |  |  |  |  |
|                                     |                                   | ·                       |  |  |  |  |
| Baseball, Varsity                   | \$2,720-3,056 (5)                 | \$5,034                 |  |  |  |  |
| Baseball, JV                        | \$2,270,2,561,(5)                 | \$4,279                 |  |  |  |  |
| Baseball, Modified                  | \$2,279-2,561 (5)                 | \$3,020                 |  |  |  |  |
| Basketball, Varsity Boys            | \$3,338-3,750 (5)                 | \$6,554                 |  |  |  |  |
| Basketball, JV Boys                 |                                   | \$5,570                 |  |  |  |  |
| Basketball, Freshman Boys           | \$2,270,2,5(1,(5))                | \$4,587                 |  |  |  |  |
| Basketball, Modified Boys           | \$2,279-2,561 (5)                 | \$3,932                 |  |  |  |  |
| Basketball, Varsity Girls           | \$3,338-3,750 (5)                 | \$6,554                 |  |  |  |  |
| Basketball, JV Girls                |                                   | \$5,570                 |  |  |  |  |
| Basketball, Freshman Girls          | 0.000.000                         | \$4,587                 |  |  |  |  |
| Basketball, Modified Girls          | \$2,279-2,561 (5)                 | \$3,932                 |  |  |  |  |
| Bowling                             |                                   | \$3,138                 |  |  |  |  |
| Cheerleading                        | \$2,042-2,296 (5)                 |                         |  |  |  |  |
| Cross Country, Varsity              |                                   | \$5,113                 |  |  |  |  |
| Cross Country, Assistant            |                                   | \$3,835                 |  |  |  |  |
| Cross Country, Modified             |                                   | \$3,068                 |  |  |  |  |
| Football, Varsity                   |                                   | \$6,180                 |  |  |  |  |
| Football, Assistant (4)             |                                   | \$4,636                 |  |  |  |  |
| Football, JV (2)                    |                                   | \$5,253                 |  |  |  |  |
| Football, Modified                  |                                   | \$3,708                 |  |  |  |  |
| Golf                                | \$1,892-2,125 (5)                 | \$3,008                 |  |  |  |  |
| Gymnastics, High School             |                                   | \$5,351                 |  |  |  |  |
| Gymnastics, Assistant               |                                   | \$4,008                 |  |  |  |  |
| Indoor Track                        |                                   | \$4,106                 |  |  |  |  |
| Indoor Track, Assistant             |                                   | \$3,087                 |  |  |  |  |
| Soccer, Varsity Boys                | \$2,720-3,056 (5)                 | \$5,949                 |  |  |  |  |
| Soccer, JV Boys                     |                                   | \$5,057                 |  |  |  |  |
| Soccer, Freshman Boys               |                                   | \$3,639                 |  |  |  |  |
| Soccer, Modified Boys               | \$2,279-2,561 (5)                 | \$2,729                 |  |  |  |  |
| Soccer, Varsity Girls               | \$2,720-3,056 (5)                 | \$5,949                 |  |  |  |  |
| Soccer, JV Girls                    |                                   | \$5,057                 |  |  |  |  |
| Soccer, Freshman Girls              |                                   | \$3,639                 |  |  |  |  |
| Soccer, Modified Girls              | \$2,279-2,561 (5)                 | \$2,729                 |  |  |  |  |
| Softball, Varsity                   | \$2,720-3,056 (5)                 | \$5,034                 |  |  |  |  |
| Softball, JV                        | +=,.20 5,000 (0)                  | \$4,279                 |  |  |  |  |
| Softball, Modified                  | \$2,279-2,561 (5)                 | \$3,020                 |  |  |  |  |
| Track                               | Ψ=,=17 =,501 (3)                  | \$5,020                 |  |  |  |  |
| Track, Assistant                    |                                   | \$3,835                 |  |  |  |  |
| () is the number of years to go fro | un the hettern step to the ten st | ,                       |  |  |  |  |

<sup>()</sup> is the number of years to go from the bottom step to the top step: Crown Point has increments after 1, 3, and 5 years

The merging of inter-scholastic athletic programs in a merged school district is an activity that is often met with mixed emotions. On the positive side, economies can be realized through the elimination of duplicate coaching positions as sports teams are consolidated. In addition, there are often opportunities to create additional sports teams in which the students can participate. In particular, it is noted that there are no junior varsity teams in Crown Point in the traditional sports of baseball, basketball, soccer, and softball. On the other hand, the competition for the students to compete on a meaningful basis also increases. This usually results in fewer students having meaningful playing time in a number of the traditional sports.

Based on the data in table 6.5, we believe that the stipends paid to coaches are similar enough and of little enough overall consequence that, should the districts merge, negotiating coaching stipends would not present a major obstacle. The number of athletic teams that the merged district would sponsor would, in all probability, change. Savings could be realized by the combination of some of the current teams and the resultant reduction in the number of coaches needed. On the other hand, there may be new athletic teams created by the merged district resulting in the need for more coaches.

We have calculated the savings that might accrue to the merged district should a merger occur. Duplicate sports at all levels have been identified for Crown Point and Ticonderoga. These sports/responsibilities include the following:

- Director of athletics
- Varsity and modified baseball
- Varsity and modified boys basketball
- Varsity and modified girls basketball
- Golf
- Varsity and modified boys soccer
- Varsity and modified girls soccer
- Varsity and modified softball

Coaching stipends for all of these duplicate sports have been identified. In all cases, the stipend paid to the coach in Crown Point is lower than the stipend paid to the coach of the corresponding sport in Ticonderoga. To conservatively estimate the potential savings from eliminating these duplicate sports, the lowest stipend that could possibly be paid to a coach in Crown Point for each sport was identified. Identification of these savings across all duplicate sports totaled \$39,628. An allowance of \$15,000 was then

made in order to fund the start up of new athletic teams. Given this data, it is reasonable to assume that an annual savings of \$24,628 could accrue to a merged school district by consolidating athletic teams.

In addition to interscholastic athletics, we also examined the other extra-curricular activities available to students of both districts and have developed Table 6.6 as follows to show the stipends paid to the club advisors:

| Table 6.6 Stipends for Clubs/Co-Curricular Activities/Advisors-2012-13 |             |                 |  |  |
|--|-------------|-----------------|--|--|
| Activity   | Crown Point | Ticonderoga     |  |  |
| Academic Bowl  | \$980       |                 |  |  |
| Academic/Athletic Study Hall   |             | \$2,280         |  |  |
| Accompanist  |             | \$2,286         |  |  |
| Band Director  | \$1,098     |                 |  |  |
| Chorus Director  | \$980       |                 |  |  |
| Department Chair-Base +/2 members                                      |             | \$2,582 + \$424 |  |  |
| District Newsletter Editor   |             | \$3,524         |  |  |
| Elementary School Play Director  |             | \$1,607         |  |  |
| Extra Class Accounts Treasurer   |             | \$3,567         |  |  |
| FBLA   |             | \$1,080         |  |  |
| FCCLA  | \$980       |                 |  |  |
| FHA/HERO   |             | \$1,390         |  |  |
| French Club  |             | \$1,418         |  |  |
| Jazz Ensemble Director-High School                                     |             | \$4,807         |  |  |
| Journalism   | \$980       |                 |  |  |
| Key Club   |             | \$2,976         |  |  |
| National Honor Society   | \$980       | \$3,044         |  |  |
| Natural Helpers  |             | \$1,633         |  |  |
| News Coordinator   | \$809       |                 |  |  |
| Newspaper Advisor  |             | \$1,080         |  |  |
| Night Shadows  |             | \$1,829         |  |  |
| Outing Club  |             | \$1,353         |  |  |
| Photo Club   |             | \$1,661         |  |  |
| Quiz Bowl  | \$980       |                 |  |  |
| SADD   | \$980       | \$1,390         |  |  |
| School Play-3 Acts   | \$1,783     | \$3,328         |  |  |
| School Play-1 Act  | \$905       | \$1,607         |  |  |
| Spanish Club   |             | \$1,418         |  |  |
| Student Council-Middle School  |             | \$1,931         |  |  |
| Student Council-High School  |             | \$2,205         |  |  |
| Student Council  | \$980       |                 |  |  |
| Technology Group-Middle School   |             | \$1,438         |  |  |

| Track and Field Starter |         | \$65    |
|-------------------------|---------|---------|
| Varsity Club            | \$980   |         |
| Yearbook Advisor        | \$1,345 |         |
| Yearbook-Middle School  |         | \$2,066 |
| Yearbook-High School    |         | \$4,319 |
| Youth in Government     |         | \$1,754 |
| Grade 9 Advisor         | \$724   | \$2,313 |
| Grade 10 Advisor        | \$724   | \$2,313 |
| Grade 11 Advisor        | \$980   | \$3,227 |
| Grade 12 Advisor        | \$980   | \$3,227 |

Given the large and complex nature of a school district, the stipends paid to advisors of clubs and other extra-curricular activities are fairly insignificant. While there are clearly differences in the stipends above, we believe that, should a merger occur, negotiating equitable stipends for advisors of extra-curricular activities would not be terribly difficult to accomplish. In addition, there would appear to be opportunities to reduce costs which are currently incurred by the two study districts by reducing the number of advisors that are necessary should some of these activities be merged. It is also very common for merged districts to add extra-curricular activities should student interest indicate. This is a fairly easy thing to do. For these reasons, no additional costs or savings are included in this study for extra-curricular activities.

As mentioned earlier, staffing has a significant impact on the cost of operating schools. A merger study is not the venue for doing a position-by-position staffing analysis. Whether a merged school district should have one fewer teacher aide, one fewer cleaner, or one more bus monitor is well beyond the scope of this study. However, there are some areas that can be identified as centers for cost savings should a merger occur. These areas will now be discussed.

We turn first to the analysis of the administrators currently employed by both districts. Both districts have a superintendent of schools as their chief executive officer. In Crown Point, the K-12 building principal, the treasurer, the head custodian, the cook manager, the transportation supervisor, the athletic director, the school psychologist, the nurse, and the speech therapist all report to the superintendent. This is not unusual in a very small school district where a very flat organizational chart has a large number of people reporting to the superintendent. In Ticonderoga, the two building principals, the

business administrator, the head bus driver, the supervisor of operations and maintenance, and the technology coordinator all report to the superintendent. The cafeteria manager reports to the business administrator.

The superintendent in Crown Point currently has a contract that commenced on August 26, 2012 and will expire on August 25, 2017. Her contract states that if a merger occurs, the board will make every reasonable effort to ensure that she is appointed as the superintendent in the merged district. If she is not appointed as the superintendent, the board will make every reasonable effort to see that she is appointed to a position in the merged district that is consistent with her professional background. In either case, she is entitled to the salary, benefits, and rights that are a part of her current contract. The superintendent in Ticonderoga is currently serving under a contract that expires on July 1, 2017. If a merger were to occur between Crown Point and Ticonderoga, it would likely occur on July 1, 2015.

When two school districts merge, the new board of education is obligated to honor the terms of the superintendent contracts that are in place at the time of the merger. Assuming a July 1, 2015 merger, both superintendents will have two years left on their agreements. Obviously, the merged district will have only one superintendent. This new superintendent may be one of the existing superintendents or it might be another individual. While there is no obligation for the new board of education to hire either of the currently sitting superintendents, often a new board will offer the position to one of the incumbents. In this case, the second superintendent often serves in another administrative position upon the merger of the districts, finds a position in another district, or retires. However, regardless of who is chosen for the position and what changes in title may occur, the terms of each of the current superintendent's contracts who are employed at the time of the merger must be honored should either or both of the current superintendents choose to continue to work for the merged district.

In both districts, all of the administrative, supervisory, and superintendent's office positions in both districts are full time with the exception of the CSE chair in Crown Point that is a 60% position. The administrators are not organized for purposes of collective bargaining in either district. Current administrative staffing patterns in the two study districts may be seen in Table 6.7 that follows.

| Table 6.7 Administrative/Supervisory/Superintendent's Office Positions for 2012-13 |   |  |  |
|--|---|--|--|
| Crown Point  | Ticonderoga                               |  |  |
| Superintendent   | Superintendent                            |  |  |
|  | Business Administrator                    |  |  |
| CSE Chair (.6)   | CSE Chair                                 |  |  |
| K-12 Principal   | High School Principal                     |  |  |
|  | K-8 Principal                             |  |  |
| Cook/Manager   | Cook Manager                              |  |  |
| Head Custodian   | Supervisor of Operations & Maintenance    |  |  |
| Head Bus Driver  | Head Bus Driver                           |  |  |
|  | Technology Coordinator                    |  |  |
| Superintendent's Secretary   | Superintendent's Secretary/District Clerk |  |  |
| TOTAL OF 6.6 POSITIONS TOTAL OF 10 POSITIONS                                       |   |  |  |

Given the current administrative staffing levels for the two districts in 2012-13, table 6.8 that follows provides the cost for the districts to employ these individuals.

| Table 6.8  |           |           |             |  |  |
|--|-----------|-----------|-------------|--|--|
| Administrative/Supervisory/Superintendent's Office Salaries and Benefits-2012-13 |           |           |             |  |  |
| Crown Point Ticonderoga Total  |           |           |             |  |  |
| Number of Staff  | 6.6       | 10        | 16.6        |  |  |
| Total Salaries   | \$333,339 | \$704,039 | \$1,037,378 |  |  |
| Cost of fringe benefits estimated @ 37%  | \$123,335 | \$260,494 | \$383,830   |  |  |
| Total cost of administrative salaries and fringe benefits                        | \$456,674 | \$964,533 | \$1,421,208 |  |  |

Administrative staffing for a merged district would be at the discretion of the new board of education. However, it is reasonable to assume that fewer administrators would be needed in a merged district. In considering how many administrators might be hired by the board in the merged district, we examined the administrative staffing patterns in other school districts of approximately 1,000 students with similar building configurations. While Ticonderoga currently has a K-8 principal, we have provided for the hiring of a middle school principal and an elementary school principal given the additional students from Crown point who would be attending the middle school as well as the additional responsibilities for administrators with the new APPR, common core, and other new state initiatives. For purposes of this study only, we assume that the

administrative staffing in the merged district would be as shown in the following table 6.9.

| Table 6.9 Administrative Positions in a Merged District |                      |  |  |
|---|----------------------|--|--|
| Position  | Full Time Equivalent |  |  |
| Superintendent  | 1.0                  |  |  |
| Business Manager  | 1.0                  |  |  |
| CSE Chair   | 1.0                  |  |  |
| High School Principal                                   | 1.0                  |  |  |
| Middle School Principal                                 | 1.0                  |  |  |
| Elementary School Principal                             | 2.0                  |  |  |
| Technology Coordinator                                  | 1.0                  |  |  |
| Head Cook   | 1.0                  |  |  |
| Transportation Supervisor                               | 1.0                  |  |  |
| Superintendent of Buildings & Grounds                   | 1.0                  |  |  |
| Superintendent's Secretary/District Clerk               | 1.0                  |  |  |
| TOTAL   | 12.0                 |  |  |

Table 6.9 above shows total of twelve administrators compared with the current number of 16.6. This means that a 1.0 superintendent position, a 0.6 CSE chair position, a 1.0 transportation supervisor, a 1.0 cook manager, a 1.0 head custodian, and a 1.0 superintendent's secretary's position could be eliminated. Adding the elementary school principal position would result in a net reduction of 4.6 positions. Using the average salaries from the incumbents in these positions and estimating fringe benefits at 37%, we estimate the potential savings from these reductions to be \$202,694 for administrative salaries and fringe benefits. This is illustrated in table 6.10 that follows.

| Table 6.10 Administrative/Supervisory Salaries and Benefits-2012-13 |             |             |             |  |                    |
|---|-------------|-------------|-------------|--|--------------------|
|   | Crown Point | Ticonderoga | Total       |  | Merged<br>District |
| Number of Staff   | 6.6         | 10          | 16.6        |  | 12                 |
| Total Salaries  | \$333,339   | \$704,039   | \$1,037,378 |  | \$889,426          |
| Cost of fringe benefits estimated @ 37%                             | \$123,335   | \$260,494   | \$383,830   |  | \$329,088          |
| Total cost of administrative salaries and fringe benefits           | \$456,674   | \$964,533   | \$1,421,208 |  | \$1,218,514        |
| Administrative/Supervisory Savings in Merged District               |             |             |             |  | \$202,694          |

With respect to support staff, both districts have one recognized bargaining unit represented by the New York State United Teachers. The support staff contract in Crown Point expires on June 30, 2014 while the support staff contract in Ticonderoga expires on June 30, 2014. Table 6.11 which follows compares the major provisions of these contracts.

| Table 6.11          |   |                                      |  |  |  |
|---------------------|---|--------------------------------------|--|--|--|
|                     | Support Staff Contract Comparison-2012-13 |                                      |  |  |  |
| Item                | Crown Point                               | Ticonderoga                          |  |  |  |
| Duration            | July 1, 2011-June 30, 2014                | July 1, 2010-June 30, 2014           |  |  |  |
| Recognition         | All clerical, food service, teacher       | All full and part time mechanic, bus |  |  |  |
|                     | aide, school monitor, custodial,          | driver, cafeteria, secretarial,      |  |  |  |
|                     | cleaning, and transportation staff        | operations & maintenance, aide and   |  |  |  |
|                     |   | clerk positions                      |  |  |  |
| Grievance Procedure | Binding arbitration                       | Advisory arbitration; if the         |  |  |  |
|                     |   | board rejects 1 advisory             |  |  |  |
|                     |   | arbitration award, any further       |  |  |  |
|                     |   | awards become binding                |  |  |  |
| Association         |   | President or designee gets 3         |  |  |  |
| Business            |   | days/year                            |  |  |  |
| Eligibility for     | Health insurance is available only to     | 20 hours or more per week            |  |  |  |
| Benefits            | full time employees; part time is         |                                      |  |  |  |
|                     | defined as working half or less than      |                                      |  |  |  |
|                     | the normal work week                      |                                      |  |  |  |
| Health Insurance    | BOCES Health Insurance                    | BOCES Health Insurance               |  |  |  |
|                     | Consortium-Plan B;                        | Consortium-Plan B;                   |  |  |  |
|                     | 100%-Individual; 100%-Family              | 90%-Individual; 90%-Family           |  |  |  |
| Health              |   | Reimbursement once employee          |  |  |  |
| Reimbursement       |   | reaches \$250 in expenses            |  |  |  |
| Account             |   |                                      |  |  |  |

| Health Insurance     | \$2,500  | \$350; employees not eligible for                                 |
|----------------------|--|---|
| Opt-out              | \$2,500  | health insurance receive \$150/year                               |
| Life Insurance       | District provides a \$5,000 policy                             | District provides a \$5,000 policy                                |
| Retiree Health       | District applies unused sick days to                           | District provides a \$2,000 poney                                 |
| Insurance            | the cost of retiree health insurance                           |   |
|                      | premiums   |   |
| Sick Leave           | 14 days/year, cumulative to 200                                | 14 days/year, cumulative to 200                                   |
|                      | days   | days  |
| Family Illness Leave |  | 5 days/year, non-cumulative                                       |
| Personal Leave       | 3 days/year; unused days may be                                | 3 days/year, non-cumulative;                                      |
|                      | credited to unused sick days or the                            | personal days are deducted from                                   |
|                      | employee may be compensated for                                | sick leave  |
|                      | the unused days  |   |
| Sick Leave Bank      |  | Yes   |
| Sick Leave Buy       |  | For employees who have at   |
| Back                 |  | least 28 accumulated sick days,                                   |
|                      |  | district pays employees   |
|                      |  | according to the number of sick                                   |
|                      |  | days taken during the year:                                       |
|                      |  | 0 days taken-\$250  |
|                      |  | 1 day taken-\$200   |
|                      |  | 2 days taken-\$150  |
|                      |  | 3 days taken-\$100  |
|                      |  | 4 or more days taken-\$0  |
|                      |  |   |
|                      |  | Teachers do not accumulate any                                    |
|                      |  | sick days in the year they are                                    |
| **                   | 1 0 1 1  | compensated   |
| Vacation             | 1 year of service-1 week;                                      | First year-1 day/26 days worked;                                  |
| 4                    | 2-7 years of service-2 weeks;                                  | 2 years of service-2 weeks;                                       |
|                      | 8-10 years of service-3 weeks;                                 | 7 years of service-3 weeks;                                       |
| Longevity Payment    | 11+ years of service-4 weeks                                   | 17 years of service-4 weeks<br>\$750 after 5 consecutive years of |
| Longevity Payment    | \$300 after 10 consecutive years of service for 12 month staff | service; \$750 after 10 consecutive                               |
|                      | service for 12 month staff                                     | years of service  |
| Paid Holidays        | 14   | 13  |
| Retirement Payment   | 17   | After 30 years of service, 5 days                                 |
| Retirement i ayment  |  | pay upon retirement; employees                                    |
|                      |  | who do not use their unused sick                                  |
|                      |  | leave for additional retirement                                   |
|                      |  | service credit will be compensated                                |
|                      |  | for up to 75 unused sick days at                                  |
|                      |  | \$50/day  |
| Retiree Health       | 50%-Individual; 50%-Family; Staff                              | With at least 15 years of service at                              |
| Insurance            | member must have at least 15 years                             | retirement, retirees pays the same                                |
|                      | of continuous service; Staff member                            | co-pay as active employees at the                                 |
|                      | receives 1/200 <sup>th</sup> of final salary for               | time of their retirement; effective                               |
|                      | each accumulated sick day, applied                             | date of retirement:   |
|                      | to the staff member's cost of the                              | 1998-2003-0% co-pay   |
|                      | insurance premiums   | 2003-2004-5% co-pay   |

|                 |      | 2004-2014-10% co-pay |
|-----------------|------|----------------------|
| Retirement Plan | 75-i | 41-j                 |

Once again, we find that there are differences in the collective bargaining agreements with the support staff unions. However, from the big picture perspective, there do not seem to be any differences that are so significant that concern should be raised. We believe that if a merger were to occur, a single collective bargaining agreement could be negotiated without major difficulties that would cover all support staff in the merged district.

In addition to the comparison of the contract language, salaries paid to the support staff in both districts were also analyzed. The comparisons for support staff are not as clear as they are for teaching and administrative personnel. The two districts are both under the jurisdiction of the same civil service commission yet, for many of their positions, the districts use different titles for these staff. Realizing these limitations in comparing salaries, the following table 6.12 is presented to depict this salary information for the districts.

| Table 6.12                      |                      |                            |  |  |
|---------------------------------|----------------------|----------------------------|--|--|
| Support Staff Salaries-2012-13  |                      |                            |  |  |
|                                 | Crown Point          | Ticonderoga                |  |  |
|                                 | Clown I omt          | (Days/year)                |  |  |
| Bus Driver                      | \$6,952-11,610 (25)  | \$25.23-36.08 (20) (180)   |  |  |
| Bus Monitor                     | \$8,222              |                            |  |  |
| Mechanic-40 hrs/wk              | \$20,447-33,619 (25) | \$29,278-41,833 (20) (260) |  |  |
| Assistant Mechanic-30/40 hrs/wk |                      | \$18,907-27,012 (20)       |  |  |
|                                 |                      | (180/80)                   |  |  |
| Garage Helper                   |                      | \$10.80-12.12 (9)          |  |  |
| Maintenance Person-40 hrs/wk    |                      | \$23,454-26,689 (9) (260)  |  |  |
| Custodian-40 hrs/wk             | \$16,124-32,998 (30) | \$22,868-32,673 (20) (260) |  |  |
| Cleaner                         | \$15,619-23,503 (19) | \$19,529-27,690 (20) (260) |  |  |
| Groundskeeper-40 hrs/wk         |                      | \$32,081-46,151 (19) (260) |  |  |
| Groundskeeper/Cleaner-40 hrs/wk |                      | \$21,684-24,199 (8) (260)  |  |  |
| Teacher Aide-31.7/30 hrs/wk     | \$13,845             | \$9,839-13,983 (20) (180)  |  |  |
| Computer Aide-32.5 hrs/wk       |                      | \$11,433-16,125 (20) (180) |  |  |
| Data Entry Machine Operator-35  |                      | \$16,900-20,503 (12) (190) |  |  |
| hrs/wk                          |                      | ψ10,700-20,303 (12) (170)  |  |  |
| Office Clerk-32.5 hrs/wk        |                      | \$11,920-16,819 (20) (190) |  |  |

| Library Clerk-35 hrs/wk         |                      | \$14,063-20,095 (20) (190) |
|---------------------------------|----------------------|----------------------------|
| Senior Clerk-35/30 hrs/wk       |                      | \$18,571-26,535 (20)       |
|                                 |                      | (190/20)                   |
| School Secretary-35/30 hrs/wk   |                      | \$18,799-26,862 (20)       |
|                                 |                      | (190/20)                   |
| Stenographer-35/30 hrs/wk       |                      | \$19,429-27,542 (20)       |
|                                 |                      | (190/20)                   |
| Cafeteria Staff-30 hrs/wk       | \$8,071-18,752 (25)  |                            |
| Lunch Monitor-30 hrs/wk         | \$5,297              |                            |
| Cafeteria Clerk-30 hrs/wk       |                      | \$9,346-10,813 (10) (180)  |
| Cashier-30 hrs/wk               | \$6,923              |                            |
| Lead Cook-32.5 hrs/wk           |                      | \$12,431-17,618 (20) (180) |
| Baker-32.5 hrs/wk               |                      | \$11,148-15,928 (20) (180) |
| Food Service Helper-27.5 hrs/wk |                      | \$9,567-13,584 (20) (180)  |
| School Nurse                    | \$22,818-31,679 (17) |                            |
| Study Hall Monitor-31.2 hrs/wk  |                      | \$10,717-15,649 (20) (180) |

While it is difficult to make exact comparisons between the salaries for some of the support staff, it is clear that there are discrepancies in the wages paid for some positions. While the title of teacher aide is compensated similarly both districts, there is a discrepancy in the wages for bus drivers, custodians, and cleaners. Table 6.13 that follows shows the cost of leveling up salaries and benefits for these positions.

| <b>Table 6.13</b>  |   |   |                    |                                      |  |  |
|--|---|---|--------------------|--------------------------------------|--|--|
|  | Cost to   | o Level Up Supp   | ort Staff Sala     | ries                                 |  |  |
| Title  | Average or<br>Comparable<br>Salary/Rate in<br>Crown Point | Average or<br>Comparable<br>Salary/Rate in<br>Ticonderoga | Difference in Rate | Number<br>of Crown<br>Point<br>Staff | Annual Cost<br>to Level Up<br>Salaries |  |
| Bus Driver   | \$15.24   | \$30.66   | \$15.42            | 6                                    | \$49,962                               |  |
| Custodian  | \$29,131  | \$32,673  | \$3,542            | 2                                    | \$7,084                                |  |
| Cleaner  | \$15,259  | \$19,529  | \$4,270            | 1                                    | \$4,270                                |  |
|  |   |   |                    |                                      |  |  |
| Total Cost to Level Up Support Staff Salaries \$61,316                 |   |   |                    |                                      |  |  |
| Additional Cost of Fringe Benefits @ 25%                               |   |   |                    | \$15,329                             |  |  |
| Total Cost of Salaries and Benefits to Level Up Support Staff Salaries |   |   |                    | \$76,645                             |  |  |

The major fringe benefit cost in Crown Point and Ticonderoga is for health insurance. Both districts offer health insurance options for their staff. In addition, the sharing of premium costs varies between districts. Both districts are members of the BOCES health insurance consortium and both districts participate in Plan B. As a result, the coverage available to the employees of both district are the same.

In addition to having the same health insurance plans for their employees, the districts pay very similar percentages of the premium costs for these staff. Crown point pays 93% of the premium for the teaching staff and 100% of the premium for support staff. Ticonderoga pays 90% of the health insurance premium for all staff.

It is clear that health insurance coverage is an expensive fringe benefit in both districts. Many districts have been successful in slowly negotiating down the percentage of the premiums that are paid by the district, a trend that has been evidenced generally in schools over the past decade. It is our opinion that it would be very difficult to predict the financial impact that a merger would have on the cost of health insurance premiums. The unions will undoubtedly argue for the lowest possible premium cost. This would have the effect of slightly raising costs in the merged district. On the other hand, the trend in health insurance coverage in schools has been to increase deductibles, increase co-pays on prescription drug coverage, and increase the amount of the premium that is paid by the employee. This would have the effect of reducing costs in the merged district. For these reasons, we believe that the cost of health insurance for the merged district would not have a material effect on the costs associated with merging the two districts.

It is clear from this chapter that staff costs have a major impact on the cost of running school districts. We have examined, from a big picture perspective, the staff cost implications of merging the two study school districts. These analyses can be summarized as shown in table 6.14 that follows.

| Table 6.14 Staff Cost Savings From Merging Districts-2012-13 |              |               |  |  |
|--|--------------|---------------|--|--|
| Area   | Cost Savings | Cost Increase |  |  |
| Leveling up of teacher & teaching assistant salaries         |              | \$328,958     |  |  |
| Eliminate duplicate coaching positions                       | \$24,628     |               |  |  |
| Net reduction of 4.6 administrative staff                    | \$202,694    |               |  |  |
| Leveling up of support staff salaries                        |              | \$76,645      |  |  |
| Total  | \$227,322    | \$405,603     |  |  |
|  |              |               |  |  |
| NET COST INCREASE  |              | \$178,281     |  |  |



## **Chapter 7 Fiscal Condition of the Districts**

In addition to enhancing educational opportunities for students, a second major consideration in any discussion of possible district consolidation involves finances.

Therefore, this section of the report will provide an overview of the financial condition of each study district and offer insight into the potential financial ramifications should a merger occur.

As Table 7.1 below illustrates, the residents of both Crown Point and Ticonderoga consistently support annual spending plans put forth by their respective boards of education.

| Table 7.1 Budget Vote History |             |    |       |       |  |             |         |          |           |
|-------------------------------|-------------|----|-------|-------|--|-------------|---------|----------|-----------|
|                               | Crown Point |    |       |       |  | Ticonderoga |         |          |           |
| Year                          | YES         | NO | Total | % YES |  | YES         | NO      | Total    | % YES     |
| 2000                          | 222         | 25 | 247   | 89.9  |  | 366         | 177     | 543      | 67.4      |
| 2001                          | 97          | 19 | 116   | 83.6  |  | 363         | 220     | 583      | 62.3      |
| 2002                          | 111         | 39 | 150   | 74.0  |  | 315         | 105     | 420      | 75.0      |
| 2003                          | 174         | 32 | 206   | 84.5  |  | 444         | 323     | 767      | 57.9      |
| 2004                          | 130         | 40 | 170   | 76.5  |  | 442         | 345     | 787      | 56.2      |
| 2005                          | 152         | 30 | 182   | 83.5  |  | 358         | 249     | 607      | 59.0      |
| 2006                          | 159         | 31 | 190   | 83.7  |  | 362         | 196     | 558      | 65.7      |
| 2007                          | 120         | 28 | 148   | 81.1  |  | 382         | 169     | 551      | 69.3      |
| 2008                          | 175         | 46 | 221   | 79.2  |  | 428         | 230     | 658      | 65.0      |
| 2009                          | 192         | 23 | 215   | 89.3  |  | 444         | 162     | 606      | 73.3      |
| 2010                          | 135         | 30 | 165   | 81.8  |  | 421/509     | 521/474 | 951/983  | 44.3/51.8 |
| 2011                          | 138         | 86 | 224   | 61.6  |  | 443/545     | 499/542 | 942/1087 | 47.0/50.1 |
| 2012                          | 95          | 18 | 113   | 84.1  |  | 562         | 416     | 978      | 57.5      |
| 2013                          | 97          | 10 | 107   | 90.6  |  | 550         | 382     | 932      | 59.0      |

Over the past fourteen years, the budget vote has passed on the first vote every year in Crown Point. In Ticonderoga, the budget passed on the first vote in twelve of the fourteen years and on the second vote in the other two years. This is a commendable

record of support for school district spending plans that has been shown by both communities.

In examining each of the district's general fund balance sheets (Table 7.2), we find some very interesting information. The first observation is that both districts are within the 4% allowable limit for their unassigned fund balances. Crown Point has an unassigned fund balance of \$209,997 that represents 3.4% of its 2012-13 budget of \$6,135,688. Ticonderoga has an unassigned fund balance of \$384,362 that represents 2.2% of its 2012-13 budget of \$17,849,824. While it is admirable that both districts are complying with the state limitation on unassigned fund balance, it must also be noted that the unassigned fund balance for each district has been declining in recent years. In addition, these balances are less than many other school districts have accumulated.

Recent changes in regulations governing school district accounting (Generally Accepted Accounting Principles Statement Number 54) have altered terminology that was used to describe fund balances in previous years. The following explains the new language for fund balances when reading any district's balance sheet.

- Non-spendable consists of assets that are inherently non-spendable in the current period either because of their form or because they must be maintained intact, including prepaid items, inventories, long-term portions of loans receivable, financial assets held for resale, and principal of endowments.
- Restricted consists of amounts that are subject to externally enforceable legal purpose restrictions imposed by creditors, grantors, contributors, or laws and regulations of other governments; or through constitutional provisions or enabling legislation.
- Committed consists of amounts that are subject to a purpose constraint imposed by a formal action of the government's highest level of decision-making authority before the end of the fiscal year, and that require the same level of formal action to remove the constraint.
- Assigned consists of amounts that are subject to a purpose constraint that represents an intended use established by the government's highest level of decision-making authority, or by their designated body or official. The purpose of the assignment must be narrower than the purpose of the general fund, and in funds other than the general fund, assigned fund balance represents the residual amount of fund balance.

• Unassigned – represents the residual classification for the government's general fund, and could report a surplus or deficit. In funds other than the general fund, the unassigned classification should be used only to report a deficit balance resulting from overspending for specific purposes for which amounts had been restricted, committed, or assigned. Section 1318 of the real property tax law caps school district undesignated fund balances at 4% of the subsequent year's budget. Crown Point and Ticonderoga have both complied with this undesignated fund balance requirement as of June 30, 2012.

| Table 7.2 District General Fund Balance Sheets as of June 30, 2012 |             |             |           |  |  |
|--|-------------|-------------|-----------|--|--|
| BALANCE SHEET: as of June 30, 2012                                 | Crown Point | Ticonderoga | Combined  |  |  |
| ASSETS:  |             |             |           |  |  |
| Unrestricted/Restricted Cash                                       | 464,975     | 1,422,623   | 1,887,598 |  |  |
| Accounts receivable  | 92,922      | 33,462      | 126,384   |  |  |
| Due from other funds   | 102,868     | 922,507     | 1,025,375 |  |  |
| Due from other governments   | -           | 93,560      | 93,560    |  |  |
| State and federal aid  | 347,851     | 174,467     | 522,318   |  |  |
| Inventories  |             | -           | -         |  |  |
| Deferred Expenditures  |             | -           | -         |  |  |
| Total Assets   | 1,008,616   | 2,646,619   | 3,655,235 |  |  |
|  |             |             |           |  |  |
| LIABILITIES & FUND<br>BALANCE                                      |             |             |           |  |  |
| LIABILITIES:   |             |             |           |  |  |
| Accounts payable   | 6,145       | 109,248     | 115,393   |  |  |
| Bonds payable  | -           | 1,100,000   | 1,100,000 |  |  |
| Due to other governments   | 44,264      | -           | 44,264    |  |  |
| Due to E.R.S.  | 15,765      | 78,902      | 94,667    |  |  |
| Due to T.R.S.  | 209,770     | 782,528     | 992,298   |  |  |
| Retainange payable   | -           | -           | -         |  |  |
| Deferred Revenue   | -           | -           | -         |  |  |
| <b>Total Liabilities</b>   | 275,944     | 2,070,678   | 2,346,622 |  |  |

| BALANCE SHEET: as of June 30, 2012                  | Crown Point | Ticonderoga | Combined  |
|---|-------------|-------------|-----------|
| FUND BALANCES                                       |             |             |           |
| Nonspendable  | 1           |             | -         |
| Restricted  |             |             |           |
| Worker's Compensation Reserve                       | -           | -           | -         |
| Unemployment Reserve                                | 61,263      | 10,000      | 71,263    |
| Reserve-Retirement Contributions                    | -           | -           | -         |
| Liability   | -           | -           | -         |
| Insurance Reserve                                   | -           | _           | -         |
| Reserve for Tax Certiorari                          | -           | -           | -         |
| Reserve for Employee Benefits & Accrued Liabilities | _           |             | _         |
| Capital Reserve                                     | 14,483      | -           | 14,483    |
| Transportation                                      | -           | -/          | -         |
| <b>Total Restricted Fund Balance</b>                | 75,746      | 10,000      | 85,746    |
| Assigned  |             |             |           |
| Appropriated For Taxes                              | -           | -           | -         |
| Encumbrances  | -           | 181,578     | 181,578   |
| Assigned Fund Balance                               |             | -           | -         |
|   |             |             |           |
| <b>Total Assigned Fund Balance</b>                  | 446,929     | 181,578     | 628,507   |
| Unassigned  |             |             |           |
| Reserve for Tax Reduction                           | -           | -           | -         |
| Unassigned Fund Balance                             | 209,997     | 384,362     | 594,359   |
| <b>Total Unassigned Fund Balance</b>                | 209,997     | 384,362     | 594,359   |
| Total Fund Balance                                  | 732,672     | 575,940     | 1,308,612 |
| <b>Total Liabilities &amp; Fund Balance</b>         | 1,008,616   | 2,646,618   | 3,655,234 |

The other significant observation that should be made about the balance sheet shown in table 7.2 above deals with the restricted fund balance for each district. The restricted fund balance categories are often referred to as reserve accounts. These accounts are similar to an individual's savings accounts. These reserves, which usually can only be used for the purpose designated, are the safety nets that school districts have for future significant potential expenses.

It is significant to note that neither district has established significant reserve accounts. Crown Point has an unemployment reserve of \$61,263 and a capital reserve of

\$14,483 for a total of \$75,746. Ticonderoga has only an unemployment reserve of \$10,000. Neither district has reserved any funds for workers compensation, retirement contributions, liability, insurance, tax certiorari, employee benefits and accrued liabilities, or transportation. While there is nothing inappropriate or illegal about these reserve accounts, the lack of reserve accounts/safety nets for the future demands close scrutiny of future budgets for these districts.

Regional Boards of Cooperative Educational Services (BOCES) provide services to school districts within their geographic region. Both districts are components of the Clinton-Essex BOCES that is headquartered in Plattsburgh but has a career and technical education center in Mineville. This BOCES provide educational programs such as Career and Technical Education (CTE), alternative education and special education.

Administrative support services and professional development are also provided by BOCES on a cooperative basis. As an incentive for districts to cooperate and share services through BCOES, the state provides a financial incentive to school districts in the form of BOCES aid. The BOCES aid ratio for Crown Point is 65.7% and for Ticonderoga it is 36.0%. The following table provides an overview of some of the administrative and program costs that are part of the service contract that each district has with BOCES.

| Table 7.3                    |             |             |  |  |  |
|------------------------------|-------------|-------------|--|--|--|
| Major BOCES Services-2012-13 |             |             |  |  |  |
| Service Area                 | Crown Point | Ticonderoga |  |  |  |
| Administrative Budget        | 47,343      | 153,518     |  |  |  |
| Capital Budget               | 5,714       | 18,528      |  |  |  |
| Career & Technical Education | 139,678     | 199,571     |  |  |  |
| 12:1:1 Special Education     | 74,166      | 74,316      |  |  |  |
| Speech A La Carte            | 9,388       | 18,776      |  |  |  |
| Counseling A La Carte        | 15,096      | 18,115      |  |  |  |
| One On One Aide A La Carte   | 65,928      | 32,964      |  |  |  |
| Special Education-Autism     | 51,080      | 0           |  |  |  |
| Speech A La Carte            | 11,735      | 0           |  |  |  |
| One On One Aide A La Carte   | 32,964      | 0           |  |  |  |
| Special Education Plain      | 110,715     | 83,036      |  |  |  |
| Counseling A La Carte        | 18,115      | 16,605      |  |  |  |
| Itinerant Speech & Hearing   | 0           | 55,575      |  |  |  |
| Itinerant OT/PT              | 40,615      | 18,886      |  |  |  |

| Itinerant Library Media Specialist | 15,323  | 0       |
|------------------------------------|---------|---------|
| CAI-Albany BOCES                   | 0       | 22,825  |
| Computer Services-Albany BOCES     | 0       | 95,800  |
| Health/WC Insurance Consortium     | 4,069   | 13,468  |
| Employer Relations                 | 10,717  | 15,424  |
| Other                              | 62,200  | 81,684  |
| TOTAL CONTRACT                     | 714,846 | 919,091 |

Table 7.4 that follows shows the history of each district's total restricted and unassigned fund balance over the past several years. This too is a measure of a district's overall fiscal health. If the fund balance has remained stable or increased over time, it typically means that there have been sufficient resources to stabilize the fiscal condition of the district for the future. However in this case, neither districts' fund balances have increased. Crown Point's fund balance is more than the \$10,202 it had in 2008-09 but less that the \$378,921 in 2009-10 and \$543,805 in 2010-11. Ticonderoga's fund balance did increase by approximately \$38,000 from 2010-11 to 2011-12 but is still far less than the \$1,356,374 the district had in 2008-09.

| Table 7.4  |                          |              |  |  |
|--|--------------------------|--------------|--|--|
| Analysis of Total (                              | Restricted & Unassigned) | Fund Balance |  |  |
| June 30th of Fiscal Year Crown Point Ticonderoga |                          |              |  |  |
| 2008-2009  | \$10,202                 | \$1,356,374  |  |  |
| 2009-2010  | \$378,921                | \$978,512    |  |  |
| 2010-2011  | \$543,805                | \$346,513    |  |  |
| 2011-2012  | \$285,743                | \$394,362    |  |  |

We have also reviewed the report of the independent auditor for the school year ending June 30, 2012. Crown Point's auditor is Patrick R. Ida, Certified Public Accountant from Ticonderoga. Ticonderoga's auditor is Lawrence J. Ringer, Certified Public Accountant from Glens Falls. These audits examine the financial health of the districts as well as the practices that the school districts employ to securely manage their funds.

The audit from Crown Point identified the following issues:

a. The district does not have an appropriate level of segregation of duties due to financial constraints and limited staff. This issue can be

- mitigated through the active involvement of the superintendent and awareness of the risks by the board.
- b. The district has a negative balance in the capital fund as a result of short term financing. This is not unusual for a capital project in the earlier stages. The state aid will generate the revenue to eliminate this deficit.

The Ticonderoga audit identified the following issues:

- a. The district needs to update its accounting for fixed assets. The district has begun a process to implement stronger control over fixed assets and update the documentation.
- b. As a cost cutting measure, the district had an internal risk assessment performed every other year. New York mandates that the internal risk assessment be performed on an annual basis.
- c. The district's separation of duties is limited due to its size.

It must be noted that school districts have never faced the types of financial challenges that they now confront. Even the best-managed school districts that have set aside significant reserves continue to be challenged with minimal increases or cuts in state aid and large increases in pension and health care costs. State and federal monies continue to decline. Districts are being forced to eliminate programs and downsize staff. Fund balances are being depleted to finance recurring expenses without being replenished. Studies across the state are projecting the year in which school districts will run out of money. School districts in New York State are facing very turbulent financial futures. These are the very real challenges that are facing Crown Point and Ticonderoga. The financial future for all school districts will be very challenging.

One measure of a district's fiscal condition and its financial commitment to provide a high quality education for its students is the amount of money spent annually. Table 7.5 examines the total approved operating expenses for both districts for the past five years. Approved operating expenses are those expenses used for the day-to-day operation of the school, excluding certain expenses. Not included are: capital outlay and debt service for building construction, transportation of pupils, expenditures made to purchase services from a BOCES, or tuition payments to other districts. Monies received

as federal aid revenue and State aid for special programs are also deducted from total annual expenditures when computing approved operating expenses. It is important to note that this amount spent is affected by a number of variables such as regional costs, unique equipment purchases, bus purchases, etc.

| Table 7.5 Total Approved Operating Expenses |             |             |             |  |  |
|---|-------------|-------------|-------------|--|--|
| Year  | Crown Point | Ticonderoga | If Combined |  |  |
| 2007-2008                                   | 4,915,778   | 13,010,846  | 17,926,624  |  |  |
| 2008-2009                                   | 5,145,468   | 13,340,357  | 18,485,825  |  |  |
| 2009-2010                                   | 4,921,520   | 13,154,843  | 18,076,363  |  |  |
| 2010-2011                                   | 4,888,855   | 14,122,659  | 19,011,514  |  |  |
| 2011-2012                                   | 4,680,181   | 14,448,812  | 19,128,993  |  |  |
| 2012-2013                                   | 4,692,647   | 14,159,262  | 18,851,909  |  |  |

Table 7.5 above shows that the approved operating expenses for both districts have remained relatively flat over the six year period shown. Crown Point has actually decreased its expenses by 5.82% while Ticonderoga has increased its expenses by 8.82% or less than 1.5% per year. This is fairly consistent with school spending across all of New York State as salaries, fringe benefits, and utility costs have increased dramatically for school districts yet state aid has either remained constant or has been declining. In many cases, these increased costs have been offset by program and staff cuts.

In order to compare school spending between the two districts in a more equitable fashion, Table 7.6 is presented to examine the approved operating expenses per student.

| Table 7.6 Approved Operating Expenses Per Student |             |             |             |  |  |  |
|---|-------------|-------------|-------------|--|--|--|
| Year  | Crown Point | Ticonderoga | If Combined |  |  |  |
| 2007-2008   | 18,907      | 14,188      | 15,231      |  |  |  |
| 2008-2009   | 21,002      | 14,500      | 15,868      |  |  |  |
| 2009-2010   | 19,608      | 15,458      | 16,403      |  |  |  |
| 2010-2011   | 20,286      | 16,384      | 17,236      |  |  |  |
| 2011-2012   | 19,420      | 17,772      | 18,149      |  |  |  |
| 2012-2013   | 18,475      | 17,502      | 17,735      |  |  |  |

As the table shows, over the past six years, Crown Point's approved operating expenses per pupil have surpassed that of Ticonderoga each year. For example, in

2007-08 Crown Point spent \$18,907 per student as compared to Ticonderoga at \$14,188; in 2012-13 Crown Point was outspending Ticonderoga by \$973 per student. It is not at all unusual to find a smaller district having higher per student costs than a larger district simply because of economies of scale. Given this analysis, however, with the range of operating expenses per pupil in school districts across the state, the spending levels of these two districts are fairly similar.

State aid to schools is driven in part by the amount of property wealth in a district and the amount of personal income behind each student as compared with the state average. These wealth indices are weighted equally and are called the combined wealth ratio. The average district in the state has a combined wealth ratio of 1.0. The combined wealth ratio for Crown Point is .666 and for Ticonderoga, it is 1.253. Because Crown Point's combined wealth ratio is less than one, Crown Point is less wealthy than the average school district in New York State. Conversely, Ticonderoga with a combined wealth ratio greater than one means that it is wealthier than the average school district in New York State. Comparing the two districts, Ticonderoga's combined wealth ratio is nearly double that of Crown Point.

Theoretically, state aid to education in New York is designed to help less wealthy districts derive more fiscal equity with those districts that have greater fiscal capacity. To some degree this occurs. However, the system is not perfect. In fact, small rural school districts are not able to spend the same amount of money on the education of their children as most other districts in the state. It is important however to examine how much state support each district receives since most small, rural districts are highly dependent on fiscal support from the state. The table below illustrates the state aid that Crown Point and Ticonderoga have received over the past five years.

| Table 7.7<br>Total State Aid |             |             |              |  |
|------------------------------|-------------|-------------|--------------|--|
| Year                         | Crown Point | Ticonderoga | If Combined  |  |
| 2008-09                      | \$4,189,251 | \$6,392,885 | \$10,582,136 |  |
| 2009-10                      | \$4,064,749 | \$5,819,462 | \$9,884,211  |  |
| 2010-11                      | \$4,121,727 | \$6,444,842 | \$10,566,569 |  |
| 2011-12                      | \$3,898,013 | \$6,276,093 | \$10,174,106 |  |
| 2012-13                      | \$3,940,760 | \$6,401,215 | \$10,341,975 |  |

As can be seen from table 7.7, Ticonderoga has received more state aid than Crown Point in every year. This is primarily due to the fact that Ticonderoga is a larger district than Crown Point and has a much larger budget. We also see that state aid has decreased for Crown Point since 2008-09 by 5.93% and increased for Ticonderoga by only 0.13%. This points out the major challenge faced by school districts very clearly. While utility, salary, and fringe benefits have been increasing steadily over the past five years, state support for education has either declined or remained stagnant.

Once again, it is important to examine the amount of state aid received per student in order to get a more accurate comparison between the two districts. Table 7.8 provides these data.

| Table 7.8<br>State Aid Per Student |                                  |             |             |  |  |  |
|------------------------------------|----------------------------------|-------------|-------------|--|--|--|
| Year                               | Crown Point                      | Ticonderoga | If Combined |  |  |  |
| 2008-09                            | \$17,099                         | \$6,949     | \$9,083     |  |  |  |
| 2009-10                            | \$16,194                         | \$6,838     | \$8,969     |  |  |  |
| 2010-11                            | 2010-11 \$17,103 \$7,477 \$9,580 |             |             |  |  |  |
| 2011-12                            | \$16,174                         | \$7,720     | \$9,653     |  |  |  |
| 2012-13                            | \$15,515                         | \$7,913     | \$9,729     |  |  |  |

In examining these figures we see that even though Ticonderoga has received more state aid than Crown Point (Table 7.7), Crown Point receives significantly more state aid per student than does Ticonderoga. This is consistent with the purpose of state aid which is to equalize financial resources for districts. Crown Point being the less wealthy district receives more state aid per student that does Ticonderoga, the wealthier district. Again, however, we see the problem that inadequate state aid is causing for school districts. Over the five year period studied, state aid per student has decreased in

Crown Point by 9.26% and increased in Ticonderoga by only 7.11% or less than 1.5% per year.

For purposes of this study, we will examine the property wealth of the two districts and illustrate that information in table 7.9 as follows:

|         | Table 7.9 Full Value Property Wealth |                 |                 |  |  |  |
|---------|--------------------------------------|-----------------|-----------------|--|--|--|
| Year    | Crown Point                          | Ticonderoga     | If Combined     |  |  |  |
| 2008-09 | \$137,337,402                        | \$1,139,820,991 | \$1,277,158,393 |  |  |  |
| 2009-10 | \$138,356,778                        | \$1,167,255,334 | \$1,305,612,112 |  |  |  |
| 2010-11 | \$138,389,111                        | \$1,142,894,076 | \$1,281,283,187 |  |  |  |
| 2011-12 | \$137,910,506                        | \$1,120,135,728 | \$1,258,046,234 |  |  |  |
| 2012-13 | \$138,482,179                        | \$1,081,056,563 | \$1,219,538,742 |  |  |  |

In looking at the full value property wealth, we see that Ticonderoga has significantly more wealth than does Crown Point. This is consistent with Ticonderoga having a higher Combined Wealth Ratio when compared with Crown Point. It is also clear that the property wealth in these two districts is stagnant. The property wealth in Crown Point has increased by only 0.83% in five years while the property wealth in Ticonderoga has actually decreased by 5.16% over the same five-year period.

We now look at the property value per enrolled student in the following table 7.10.

|         | <b>Table 7.10</b>                        |                         |             |  |  |  |  |
|---------|--|-------------------------|-------------|--|--|--|--|
| Fu      | ull Value Property W                     | ealth Per Enrolled Stud | lent        |  |  |  |  |
| Year    | Year Crown Point Ticonderoga If Combined |                         |             |  |  |  |  |
| 2008-09 | \$560,561                                | \$1,238,936             | \$1,096,273 |  |  |  |  |
| 2009-10 | \$551,222                                | \$1,371,628             | \$1,184,766 |  |  |  |  |
| 2010-11 | \$574,229                                | \$1,325,863             | \$1,104,518 |  |  |  |  |
| 2011-12 | \$572,243                                | \$1,377,780             | \$1,176,844 |  |  |  |  |
| 2012-13 | \$545,205                                | \$1,336,287             | \$1,147,261 |  |  |  |  |

Table 7.10 shows that there is considerably more property wealth per student in Ticonderoga than there is in Crown Point. Again, this is consistent with Ticonderoga being the wealthier district. It should also be noted that the property wealth per student decreased in Crown Point by 2.74% and increased in Ticonderoga by 7.86%. The larger increase in Ticonderoga is due in part to the declining student enrollment in the district.

We now look at the property tax levy for each of the districts in the following, table 7.11.

|  | Table 7.11<br>Total Property Tax Levy     |       |              |       |               |  |
|--|---|-------|--------------|-------|---------------|--|
| Year Crown Point Increase from Previous Year Ticonderoga Increase from Previous Year If Combined |   |       |              |       |               |  |
| 2008-09  | 2008-09 \$1,375,000 - \$8,895,869 - \$10, |       |              |       | \$10,270,869  |  |
| 2009-10  | \$1,463,755                               | 6.45% | \$9,145,204  | 2.80% | \$10,608,959  |  |
| 2010-11  | \$1,463,755                               | 0.00% | \$9,581,358  | 4.77% | \$11, 045,113 |  |
| 2011-12  | \$1,489,000                               | 1.72% | \$9,961,958  | 3.97% | \$11,450,958  |  |
| 2012-13  | \$1,515,355                               | 1.77% | \$10,316,732 | 3.56% | \$11,832,087  |  |

While the tax levy remained constant in Crown Point from 2009-10 to 2010-11, the levy increased for both districts in every other year. Over the five-year period shown, the local property tax levy increase by 10.2% in Crown Point and by 16.0% in Ticonderoga.

Table 7.12 shows the tax levy per student for the two districts.

| <b>Table 7.12</b> |                      |                   |             |  |
|-------------------|----------------------|-------------------|-------------|--|
|                   | Property Tax Levy Po | er Enrolled Stude | nt          |  |
| Year              | Crown Point          | Ticonderoga       | If Combined |  |
| 2008-09           | 5,612                | 9,669             | 8,816       |  |
| 2009-10           | 5,832                | 10,746            | 9,627       |  |
| 2010-11           | 6,074                | 11,115            | 10,014      |  |
| 2011-12           | 6,178                | 12,253            | 10,864      |  |
| 2012-13           | 5,966                | 12,752            | 11,131      |  |

In looking at the tax levy per student, we notice that, with the exception of 2011-12 to 2012-13 in Crown Point, the tax levy per enrolled student for both districts has increased each year. Over the five-year period studied, the levy per student has increased by 6.31% in Crown Point and by 31.89% in Ticonderoga.

Finally, with respect to taxes, we examine the true value tax rates of both districts in the following table 7.13. True value tax rates are the only way to compare one district with another because of assessment practices. These tax rates are not necessarily the same rates that a property owner would see on a school tax bill in either district. However, true tax rates are valid for comparison purposes across districts.

| Table 7.13 Tax Rates Per Thousand on True Value |             |             |  |  |
|---|-------------|-------------|--|--|
| Year  | Crown Point | Ticonderoga |  |  |
| 2008-09   | \$10.01     | \$7.80      |  |  |
| 2009-10   | \$10.58     | \$7.83      |  |  |
| 2010-11   | \$10.58     | \$8.38      |  |  |
| 2011-12   | \$10.80     | \$8.89      |  |  |
| 2012-13   | \$10.94     | \$9.54      |  |  |

As can be seen from the table above, both districts have increased their true value tax rate over the past five years. The tax rate in Crown Point has increased by 9.29% while Ticonderoga has increased its tax rate by 22.31%. If the districts had merged on July 1, 2012, the combined tax rate for 2012-13 would have been \$9.70 per thousand with all other things remaining the same (i.e., no additional incentive aid used to reduce taxes).

It is important for each district to know the extent of capital debt the other district would bring to a merger if it were to occur. The following tables (7.14 and 7.15) show the schedule of indebtedness each of the districts currently holds. Crown Point has \$3,279,304 in principal and interest payments due over the 13-year period shown. However, because of the way that the debt was structured and refinanced, the district will actually have a surplus of state aid equal to \$216,036 that will be received through 2033.

| Table 7.14 Crown Point Building Debt Estimates Based on Current Data |           |          |                                   |                           |                          |
|--|-----------|----------|-----------------------------------|---------------------------|--------------------------|
| Year<br>Ending<br>June 30  | Principal | Interest | Annual Total Principal + Interest | Amortized<br>Building Aid | Estimated<br>Local Share |
| 2013   | 229,999   | 98,003   | 328,002                           | 335,140                   | (7,138)                  |
| 2014   | 235,000   | 89,726   | 324,726                           | 324,813                   | (87)                     |
| 2015   | 240,000   | 80,945   | 320,945                           | 324,813                   | (3,868)                  |
| 2016   | 245,000   | 71,929   | 316,929                           | 324,813                   | (7,884)                  |
| 2017   | 265,000   | 62,540   | 327,540                           | 324,813                   | 2,727                    |
| 2018   | 270,000   | 52,254   | 322,254                           | 324,813                   | (2,559)                  |
| 2019   | 280,000   | 41,501   | 321,501                           | 313,324                   | 8,177                    |
| 2020   | 290,000   | 30,183   | 320,183                           | 313,324                   | 6,859                    |
| 2021   | 120,000   | 20,300   | 140,300                           | 313,324                   | (173,024)                |
| 2022   | 125,000   | 16,013   | 141,013                           | 149,732                   | (8,720)                  |
| 2023   | 130,000   | 11,550   | 141,550                           | 149,732                   | (8,182)                  |
| 2024   | 130,000   | 7,000    | 137,000                           | 149,732                   | (12,732)                 |
| 2025   | 135,000   | 2,363    | 137,363                           | 129,759                   | 7,604                    |
| 2026   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| 2027   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| 2028   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| 2029   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| 2030   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| 2031   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| 2032   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| 2033   | 0         | 0        | 0                                 | 2,151                     | (2,151)                  |
| TOTAL  | 2,694,999 | 584,305  | 3,279,304                         | 3,495,340                 | (216,036)                |

Ticonderoga has \$35,111,300 in principal and interest payments due over the 18-year period shown. After receiving state building aid, the district's local share for this debt will be \$19,362,507 through 2030.

|                           | Table 7.15 Ticonderoga Building Debt Estimates Based on Current Data |           |                                   |                           |                          |  |
|---------------------------|--|-----------|-----------------------------------|---------------------------|--------------------------|--|
| Year<br>Ending<br>June 30 | Principal  | Interest  | Annual Total Principal + Interest | Amortized<br>Building Aid | Estimated<br>Local Share |  |
| 2013                      | 1,555,000  | 1,112,422 | 2,667,422                         | 1,245,716                 | 1,421,705                |  |
| 2014                      | 1,625,000  | 1,057,276 | 2,682,276                         | 1,245,716                 | 1,436,560                |  |
| 2015                      | 1,680,000  | 990,881   | 2,670,881                         | 1,245,716                 | 1,425,165                |  |
| 2016                      | 1,765,000  | 921,636   | 2,686,636                         | 1,245,716                 | 1,440,920                |  |
| 2017                      | 1,705,000  | 848,459   | 2,553,459                         | 1,157,786                 | 1,395,673                |  |
| 2018                      | 1,780,000  | 774,588   | 2,554,588                         | 1,157,786                 | 1,396,803                |  |
| 2019                      | 1,855,000  | 697,067   | 2,552,067                         | 1,157,786                 | 1,394,281                |  |
| 2020                      | 1,935,000  | 615,877   | 2,550,877                         | 1,157,786                 | 1,393,091                |  |
| 2021                      | 2,010,000  | 530,983   | 2,540,983                         | 1,157,786                 | 1,383,197                |  |
| 2022                      | 1,540,000  | 454,258   | 1,994,258                         | 831,574                   | 1,162,683                |  |
| 2023                      | 1,550,000  | 386,617   | 1,936,617                         | 811,032                   | 1,125,585                |  |
| 2024                      | 1,420,000  | 316,644   | 1,736,644                         | 811,032                   | 925,612                  |  |
| 2025                      | 1,490,000  | 245,644   | 1,735,644                         | 811,032                   | 924,612                  |  |
| 2026                      | 680,000  | 171,144   | 851,144                           | 342,466                   | 508,678                  |  |
| 2027                      | 715,000  | 137,144   | 852,144                           | 342,466                   | 509,678                  |  |
| 2028                      | 745,000  | 105,863   | 850,863                           | 342,466                   | 508,397                  |  |
| 2029                      | 775,000  | 72,338    | 847,338                           | 342,466                   | 504,872                  |  |
| 2030                      | 810,000  | 37,463    | 847,463                           | 342,466                   | 504,997                  |  |
| TOTAL                     | 25,635,000   | 9,476,300 | 35,111,300                        | 15,748,793                | 19,362,507               |  |

The current building aid ratio for Crown Point is .883 while the building aid ratio for Ticonderoga is .544. This means that the state reimburses Crown Point \$0.883 and Ticonderoga \$0.544 on every dollar spent for approved building project expenses. When school districts merge, two state financial incentives exist. For new construction, the state will enhance the higher of the former district's building aid ratio by an additional 30%, up to a maximum of 95% of all approved capital costs or up to 98% for high needs districts. This means that any new approved capital construction in a merged district would be aided at the maximum 98% for a high needs district (.883 building aid ratio of Crown Point X 30% added to its 88.3% current aid percentage=98% cap). This incentive exists for a period of ten years from the official date of the merger.

The second financial incentive for facilities that the state provides for merged districts pertains to existing capital debt. In this situation, the state will determine the total capital debt of the merged district and will pay state aid at the higher of the two previous districts' building aid ratios. This means that the capital debt that the state is now aiding at Ticonderoga's current building aid ratios would be aided at Crown Point's higher current building aid rates if the two districts merged. Table 7.16 shows the history of building aid ratios for both study districts.

| <b>Table 7.16</b>                           |             |             |  |  |
|---|-------------|-------------|--|--|
| Building Ai                                 | d Ratios    |             |  |  |
| Voter Approval Date                         | Crown Point | Ticonderoga |  |  |
| prior to 7/1/98                             | .846        | .523        |  |  |
| on or after 7/1/1998 but prior to 6/30/2000 | .946        | .623        |  |  |
| on or after 7/1/2000 but prior to 6/30/2005 | .846        | .523        |  |  |
| on or after 7/1/2005                        | .883        | .544        |  |  |

As can be seen in table 7.16 above, the state building aid ratio for Crown Point has always been higher than the building aid ratio in Ticonderoga. Again, this is to be expected since Crown Point is less wealthy than Ticonderoga. Should the districts decide to merge, Ticonderoga's capital debt would be aided at the higher Crown Point rate according to the schedule in Table 7.16, depending on the date of the project approval. Table 7.17 that follows shows the additional state aid that would be paid on Ticonderoga's debt if the districts were to merge. From this table, it can be seen that the state would pay an additional \$9,794,586 in state aid on the debt that Ticonderoga is currently paying off if Crown Point and Ticonderoga were to merge.

| Ticond                    | Table 7.17 Ticonderoga's Additional Building Aid After Merger Based on Current Data |           |                                   |                                      |                   |  |
|---------------------------|---|-----------|-----------------------------------|--------------------------------------|-------------------|--|
| Year<br>Ending<br>June 30 | Principal   | Interest  | Annual Total Principal + Interest | Revised<br>Amortized<br>Building Aid | Additional<br>Aid |  |
| 2013                      | 1,555,000   | 1,112,422 | 2,667,422                         | 2,019,578                            | 773,861           |  |
| 2014                      | 1,625,000   | 1,057,276 | 2,682,276                         | 2,019,578                            | 773,861           |  |
| 2015                      | 1,680,000   | 990,881   | 2,670,881                         | 2,019,578                            | 773,861           |  |
| 2016                      | 1,765,000   | 921,636   | 2,686,636                         | 2,019,578                            | 773,861           |  |
| 2017                      | 1,705,000   | 848,459   | 2,553,459                         | 1,877,342                            | 719,556           |  |
| 2018                      | 1,780,000   | 774,588   | 2,554,588                         | 1,877,342                            | 719,556           |  |
| 2019                      | 1,855,000   | 697,067   | 2,552,067                         | 1,877,342                            | 719,556           |  |
| 2020                      | 1,935,000   | 615,877   | 2,550,877                         | 1,877,342                            | 719,556           |  |
| 2021                      | 2,010,000   | 530,983   | 2,540,983                         | 1,877,342                            | 719,556           |  |
| 2022                      | 1,540,000   | 454,258   | 1,994,258                         | 1,349,665                            | 518,091           |  |
| 2023                      | 1,550,000   | 386,617   | 1,936,617                         | 1,316,436                            | 505,404           |  |
| 2024                      | 1,420,000   | 316,644   | 1,736,644                         | 1,316,436                            | 505,404           |  |
| 2025                      | 1,490,000   | 245,644   | 1,735,644                         | 1,316,436                            | 505,404           |  |
| 2026                      | 680,000   | 171,144   | 851,144                           | 555,877                              | 213,412           |  |
| 2027                      | 715,000   | 137,144   | 852,144                           | 555,877                              | 213,412           |  |
| 2028                      | 745,000   | 105,863   | 850,863                           | 555,877                              | 213,412           |  |
| 2029                      | 775,000   | 72,338    | 847,338                           | 555,877                              | 213,412           |  |
| 2030                      | 810,000   | 37,463    | 847,463                           | 555,877                              | 213,412           |  |
| TOTAL                     | 25,635,000  | 9,476,300 | 35,111,300                        | 25,543,378                           | 9,794,586         |  |

Table 7.18 that follows shows the impact of the two districts' capital debt if the districts remain separate or if the districts decide to merge. If the districts decide not to merge, the residents of Crown Point will have a net positive amount of building aid equal to \$216,036 that they will receive by 2033. Again assuming no merger, the residents of Ticonderoga will be paying off the local share of their capital debt in the amount of \$19,362,507 through 2030. On the other hand, if there is a merger, the residents of the combined Crown Point/Ticonderoga merged school district will be paying the local share of the capital debt of both districts in the amount of \$9,351,885 until 2033.

| Buildi      | Table 7.18 Building Obligation of Merged District Based On Current Data |                |             |             |  |  |  |
|-------------|---|----------------|-------------|-------------|--|--|--|
|             | Crown Point   | Ticonderoga    | Ticonderoga | Merged      |  |  |  |
| Year Ending | Building  | Building       | Building    | District    |  |  |  |
| June 30     | Obligations-  | Obligations-No | Obligations | Building    |  |  |  |
|             | No Merger   | Merger         | With Merger | Obligations |  |  |  |
| 2013        | (7,138)   | 1,421,705      | 647,844     | 640,706     |  |  |  |
| 2014        | (87)  | 1,436,560      | 662,699     | 662,612     |  |  |  |
| 2015        | (3,868)   | 1,425,165      | 651,304     | 647,436     |  |  |  |
| 2016        | (7,884)   | 1,440,920      | 667,059     | 659,175     |  |  |  |
| 2017        | 2,727   | 1,395,673      | 676,117     | 678,844     |  |  |  |
| 2018        | (2,559)   | 1,396,803      | 677,247     | 674,688     |  |  |  |
| 2019        | 8,177   | 1,394,281      | 674,725     | 682,902     |  |  |  |
| 2020        | 6,859   | 1,393,091      | 673,535     | 680,394     |  |  |  |
| 2021        | (173,024)   | 1,383,197      | 663,641     | 490,617     |  |  |  |
| 2022        | (8,720)   | 1,162,683      | 644,592     | 635,872     |  |  |  |
| 2023        | (8,182)   | 1,125,585      | 620,181     | 611,999     |  |  |  |
| 2024        | (12,732)  | 925,612        | 420,208     | 407,476     |  |  |  |
| 2025        | 7,604   | 924,612        | 419,208     | 426,812     |  |  |  |
| 2026        | (2,151)   | 508,678        | 295,266     | 293,115     |  |  |  |
| 2027        | (2,151)   | 509,678        | 296,266     | 294,115     |  |  |  |
| 2028        | (2,151)   | 508,397        | 294,985     | 292,834     |  |  |  |
| 2029        | (2,151)   | 504,872        | 291,460     | 289,309     |  |  |  |
| 2030        | (2,151)   | 504,997        | 291,585     | 289,434     |  |  |  |
| 2031        | (2,151)   |                |             | (2,151)     |  |  |  |
| 2032        | (2,151)   |                |             | (2,151)     |  |  |  |
| 2033        | (2,151)   |                |             | (2,151)     |  |  |  |
| TOTAL       | (216,036)   | 19,362,507     | 9,567,921   | 9,351,885   |  |  |  |

Another area of financial advantage for a merged school district is in the area of efficiencies that are realized simply because there is one school district rather than two school districts. There is duplication of some expenses that exist with two school districts that can be eliminated when there is only one district. For Crown Point and Ticonderoga, table 7.19 that follows shows the anticipated efficiencies that could be realized in a merged district. Based on this table, approximately \$36,000 could be saved annually.

| Table 7.19 Potential Areas of Efficiency (Based on 2012-13 budgeted amounts) |                |             |         |         |         |  |  |  |
|--|----------------|-------------|---------|---------|---------|--|--|--|
| Budgeted Item  | Crown<br>Point | Ticonderoga | Total   | Merged  | Savings |  |  |  |
| NYSSBA Dues  | 3,594          | 6,006       | 9,600   | 7,500   | 2,100   |  |  |  |
| Fiscal Advisor   | 1,000          | 2,300       | 3,300   | 2,500   | 800     |  |  |  |
| District Clerk   | 2,843          | 6,242       | 9,085   | 7,500   | 1,585   |  |  |  |
| Auditing Services  | 8,500          | 8,500       | 17,000  | 10,000  | 7,000   |  |  |  |
| Tax Collector  | 2,496          | 11,791      | 14,287  | 12,000  | 2,287   |  |  |  |
| NYSCOSS Dues   | 883            | 1,048       | 1,931   | 1200    | 731     |  |  |  |
| Legal Services   | 5,000          | 5,000       | 10,000  | 10,000  | 0       |  |  |  |
| Liability Umbrella Insurance   | 6,375          | 9,357       | 15,732  | 14,000  | 1,732   |  |  |  |
| Special Ed Software  | 5,455          | 10,162      | 15,617  | 14,000  | 1,617   |  |  |  |
| BOCES Service Flat Fee   | 53,057         | 153,158     | 206,215 | 206,215 | 0       |  |  |  |
| Student Database-School Master   | 4,364          | 17,317      | 21,681  | 20,000  | 1,681   |  |  |  |
| School Doctor  | 5,134          | 22,000      | 27,134  | 25,000  | 2,134   |  |  |  |
| BOCES Health/Safety Base Fee   | 2,828          | 6,511       | 9,339   | 9,000   | 339     |  |  |  |
| League & Section Athletic Fees   | 1,335          | 1,990       | 3,325   | 2,200   | 1,125   |  |  |  |
| Nutri-Kids   | 1,803          | 1,651       | 3,454   | 3,000   | 454     |  |  |  |
| GASB 45 Planning   | 2,100          | 9,618       | 11,718  | 11,000  | 718     |  |  |  |
| Questar State Aid Planning   | 3,050          | 3,050       | 6,100   | 3,050   | 3,050   |  |  |  |
| BOCES Negotiations   | 10,717         | 15,424      | 26,141  | 18,000  | 8,141   |  |  |  |
| Rural Schools  | 500            | 575         | 1,075   | 600     | 475     |  |  |  |
| Claims Auditor   | 4,000          | 2,251       | 6,251   | 6,000   | 251     |  |  |  |
| Total  | 125,034        | 293,951     | 418,985 | 382,765 | 36,220  |  |  |  |

New York State provides significant financial incentives for school districts that merge. In addition to the building aid incentives mentioned earlier, the state also provides reorganization incentive operating aid. This reorganization incentive operating aid formula is based on the 2006-07 operating aid for each district. For Crown Point, this operating aid is \$1,224,623 and for Ticonderoga the 2006-07 operating aid is \$2,026,324. In calculating the incentive operating aid, the state adds the 2006-07 operating aids of the two districts together and then multiplies this aid by 40% for each of the first five years after the merger. Starting in year six, the incentive operating aid decreases by 4% a year for the next nine years until year 15 when the incentive operating aid runs out. Table 7.20 that follows shows the incentive operating aid that would be paid to the merged district.

As can be seen from this table, a merged district of Crown Point and Ticonderoga would generate \$12,353,599 in additional state aid over the next fourteen years.

| Table 7.20   |   |                  |                  |           |                         |  |  |  |
|--------------|---|------------------|------------------|-----------|-------------------------|--|--|--|
| Incentiv     | Incentive Operating Aid for Crown Point and Ticonderoga Merged District |                  |                  |           |                         |  |  |  |
|              | Crown Point   | Ticonderoga      | Combined         | Incentive | Incontivo               |  |  |  |
| Year         | 2006-07   | 2006-07          | 2006-07          | Operating | Incentive Operating Aid |  |  |  |
|              | Operating<br>Aid  | Operating<br>Aid | Operating<br>Aid | Aid %     | Operating Aid           |  |  |  |
| 2014-15 (1)  | 1,224,623   | 2,026,324        | 3,250,947        | 40%       | 1,300,379               |  |  |  |
| 2015-16 (2)  | 1,224,623   | 2,026,324        | 3,250,947        | 40%       | 1,300,379               |  |  |  |
| 2016-17 (3)  | 1,224,623   | 2,026,324        | 3,250,947        | 40%       | 1,300,379               |  |  |  |
| 2017-18 (4)  | 1,224,623   | 2,026,324        | 3,250,947        | 40%       | 1,300,379               |  |  |  |
| 2018-19 (5)  | 1,224,623   | 2,026,324        | 3,250,947        | 40%       | 1,300,379               |  |  |  |
| 2019-20 (6)  | 1,224,623   | 2,026,324        | 3,250,947        | 36%       | 1,170,341               |  |  |  |
| 2020-21 (7)  | 1,224,623   | 2,026,324        | 3,250,947        | 32%       | 1,040,303               |  |  |  |
| 2021-22 (8)  | 1,224,623   | 2,026,324        | 3,250,947        | 28%       | 910,265                 |  |  |  |
| 2022-23 (9)  | 1,224,623   | 2,026,324        | 3,250,947        | 24%       | 780,227                 |  |  |  |
| 2023-24 (10) | 1,224,623   | 2,026,324        | 3,250,947        | 20%       | 650,189                 |  |  |  |
| 2024-25 (11) | 1,224,623   | 2,026,324        | 3,250,947        | 16%       | 520,152                 |  |  |  |
| 2025-26 (12) | 1,224,623   | 2,026,324        | 3,250,947        | 12%       | 390,114                 |  |  |  |
| 2026-27 (13) | 1,224,623   | 2,026,324        | 3,250,947        | 8%        | 260,076                 |  |  |  |
| 2027-28 (14) | 1,224,623   | 2,026,324        | 3,250,947        | 4%        | 130,038                 |  |  |  |
| 2028-29 (15) | 1,224,623   | 2,026,324        | 3,250,947        | 0         | -                       |  |  |  |
|              |   |                  |                  | TOTAL     | 12,353,599              |  |  |  |

Should the two school districts decide to merge, the receipt of more than \$12 million in incentive operating aid over the first fourteen years of the merger will obviously impact the financial condition of the district in a significant way. There is no question that given the current state of school district finances, residents are keenly interested in knowing how financial incentives will impact their taxes. However, voters are also interested in knowing how the district's academic and extra-curricular program can be improved and how taxes can be stabilized over an extended period of time. While decisions about the allocation of resources are left solely to the discretion of the new board of education, it is not unusual for boards to divide the incentive operating aid into three relatively equal priorities. These priorities are:

1. Using funds to pay for **transition costs** and starting up new programs; there are always costs that exist when two school districts merge. These costs may include starting new academic programs, starting new extra-curricular programs, adjusting salaries,

buying new uniforms, developing a new policy manual, etc.

- 2. Using aid to **fund reserves** to ensure the long-term fiscal stability of the merged district; a significant amount of money would be available in each of the first five years for developing a long term financial strategy to fund reserves in a way that would assist in providing stability of the district's finances. Starting in year six, and for each year thereafter for the next nine years, the incentive operating aid from the state decreases by 4%. If prudent financial planning has not been done in advance, this reduction in incentive operating aid will result in significant tax increases for the residents. On the other hand, proper planning and the discipline to follow the plan could result in long term fiscal stability.
- 3. Using funds to **reduce taxes** immediately after the merger.

In most cases, the most significant transition cost in a merged district is that cost associated with the leveling up of staff salaries. The cost to level up staff salaries in this merger has been estimated at \$328,958. Since this cost has been accounted for in the calculations that follow in this report, we believe it is prudent to allocate 25% of the incentive operating aid for transition costs, 25% to fund reserves, and 50% to reduce taxes. This means that in the first five years of the merger, \$650,190, half of the incentive operating aid, would be used to reduce the local tax levy. Starting in year six, this amount would decrease as described previously in table 7.20.

We now look to summarize the total financial impact on the merged school district. In preparing this summary, the following factors will be examined:

## ITEMS THAT WOULD RESULT IN ADDITONAL REVENUES/SAVINGS

- Incentive Operating Aid-extra state aid that the districts would receive by merging (for this summary we are assuming 50% of this incentive aid is used to reduce the local property tax levy);
- Budget efficiencies due to the merger-auditing services, memberships, dues, and other budgetary duplications that can be eliminated or reduced because of the merger;
- Building Aid-additional building aid that would be received by the merged district to reduce the local share of the current Ticonderoga capital debt.

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## ITEMS THAT WOULD RESULT IN ADDITIONAL COSTS

- Staffing-leveling up staff salaries, elimination of duplicate coaching positions, and the reduction of administrative staff;
- Transportation-addition of an after school bus run
- Transportation-cost of adding an additional bus run to take the Crown Point middle and high school students to Ticonderoga each day.

In calculating the financial impact of these items, some assumptions are made:

- 1. The savings due to budget efficiencies have been held constant.
- 2. The savings that are realized from the reduction of administrative staff and the reduction of duplicate coaching positions, as well as the additional costs for leveling up staff salaries have all been held constant.
- 3. The savings that are realized from staffing and the full cost of leveling up salaries are assumed to occur in the first year of the merger.

By holding all of the current values constant in analyzing the financial impact of the merger, conservative future year estimates are projected. It is understood that many of these figures will change in future years. Since there are more areas where resources are saved than where additional costs are likely to be incurred, holding current figures constant will provide the most conservative estimate of savings that would accrue to the merged school district. Table 7.21 that follows provides a summary look at the financial impact of the merger.

| <b>Table 7.21</b>                                  |                                      |                        |                               |  |  |                               |                       |                                    |  |
|--|--------------------------------------|------------------------|-------------------------------|--|--|-------------------------------|-----------------------|------------------------------------|--|
| Summary Financial Analysis for the Merged District |                                      |                        |                               |  |  |                               |                       |                                    |  |
|  | Additio                              | nal Revenues/S         | Savings                       |  | Addi   | tional Cost                   | ts                    |                                    |  |
| Year   | 50%<br>Incentive<br>Operating<br>Aid | Budget<br>Efficiencies | Additional<br>Building<br>Aid |  | Leveling<br>up/Annual<br>Staff<br>Reduction<br>& Savings | After<br>School<br>Bus<br>Run | Extra<br>Bus<br>Route | Net<br>Reduction<br>in<br>Expenses |  |
| 2014-15 (1)  | 650,190                              | 36,220                 | 773,861                       |  | -178,281   | -60,000                       | -5,000                | 1,216,990                          |  |
| 2015-16 (2)  | 650,190                              | 36,220                 | 773,861                       |  | -178,281   | -60,000                       | -5,000                | 1,216,990                          |  |
| 2016-17 (3)  | 650,190                              | 36,220                 | 773,861                       |  | -178,281   | -60,000                       | -5,000                | 1,216,990                          |  |
| 2017-18 (4)  | 650,190                              | 36,220                 | 773,861                       |  | -178,281   | -60,000                       | -5,000                | 1,216,990                          |  |
| 2018-19 (5)  | 650,190                              | 36,220                 | 719,556                       |  | -178,281   | -60,000                       | -5,000                | 1,162,685                          |  |
| 2019-20 (6)  | 585,171                              | 36,220                 | 719,556                       |  | -178,281   | -60,000                       | -5,000                | 1,097,666                          |  |
| 2020-21 (7)  | 520,152                              | 36,220                 | 719,556                       |  | -178,281   | -60,000                       | -5,000                | 1,032,647                          |  |
| 2021-22 (8)  | 455,133                              | 36,220                 | 719,556                       |  | -178,281   | -60,000                       | -5,000                | 967,628                            |  |
| 2022-23 (9)  | 390,114                              | 36,220                 | 719,556                       |  | -178,281   | -60,000                       | -5,000                | 902,609                            |  |
| 2023-24 (10)                                       | 325,095                              | 36,220                 | 518,091                       |  | -178,281   | -60,000                       | -5,000                | 636,125                            |  |
| 2024-25 (11)                                       | 260,076                              | 36,220                 | 505,404                       |  | -178,281   | -60,000                       | -5,000                | 558,419                            |  |
| 2025-26 (12)                                       | 195,057                              | 36,220                 | 505,404                       |  | -178,281   | -60,000                       | -5,000                | 493,400                            |  |
| 2026-27 (13)                                       | 130,038                              | 36,220                 | 505,404                       |  | -178,281   | -60,000                       | -5,000                | 428,381                            |  |
| 2027-28 (14)                                       | 65,019                               | 36,220                 | 213,412                       |  | -178,281   | -60,000                       | -5,000                | 71,370                             |  |
| 2028-29 (15)                                       | 0                                    | 36,220                 | 213,412                       |  | -178,281   | -60,000                       | -5,000                | 6,351                              |  |
| TOTAL  | 6,176,805                            | 543,300                | 9,154,351                     |  | -2,674,215   | -900,000                      | -75,000               | 12,225,241                         |  |

As can be seen in table 7.21, approximately \$12,225,241 could be saved by the merged school district over the first fourteen years after a merger. It is important to examine the impact that the savings noted in table 7.21 would have on the tax rates in the two districts. To do so, we are using the 2013-14 fiscal year data as the base year for illustrative purposes knowing if a merger were to occur it would not take place until 2014-15. We are also assuming the noted savings in table 7.21 were realized each year.

We have projected a first year budget for the merged district. To arrive at this 2014-15 merged district budget, we first had to project what the 2015-16 budget for the independent Crown Point and Ticonderoga school districts would be, assuming no merger. Tables 7.22 and 7.23 illustrate these individual school budgets.

| <b>Table 7.22</b>                        |             |       |          |                   |  |  |  |
|--|-------------|-------|----------|-------------------|--|--|--|
| Projected Crown Point Budget for 2014-15 |             |       |          |                   |  |  |  |
|  | 2013-14     |       |          | 2014-15           |  |  |  |
| APPROPRIATIONS                           | BUDGET      | Assur | nptions  | Forecast          |  |  |  |
| Instructional Salaries                   | \$1,801,906 | 2.00% | Increase | 1,837,944         |  |  |  |
| Non-instructional Salaries               | 450,660     | 2.00% | Increase | 459,673           |  |  |  |
| Equipment                                | 75,160      | 0.00% | -        | 75,160            |  |  |  |
| Contractual                              | 686,382     | 1.50% | Increase | 696,678           |  |  |  |
| Supplies                                 | 120,487     | 0.00% | -        | 120,487           |  |  |  |
| Tuition                                  | -           | 0.00% | -        | -                 |  |  |  |
| Textbooks                                | 16,553      | 0.00% | -        | 16,553            |  |  |  |
| BOCES Services                           | 1,100,898   | 2.00% | Increase | 1,122,916         |  |  |  |
| Employee Benefits                        | 1,674,242   | 5.00% | Increase | 1,757,954         |  |  |  |
| Debt Service                             | 311,338     | 0.00% | -        | 311,338           |  |  |  |
| Transfers and Balances                   | 34,202      | 0.00% | - 4      | 34,202            |  |  |  |
| TOTAL                                    |             |       |          |                   |  |  |  |
| APPROPRIATIONS                           | \$6,271,828 |       |          | 6,432,905 (2.57%) |  |  |  |
|  |             |       |          |                   |  |  |  |
|  | 2013-14     |       |          | 2014-15           |  |  |  |
| REVENUES                                 | BUDGET      |       | nptions  | Forecast          |  |  |  |
| Real Property Taxes                      | \$1,544,000 |       | t Driven | 1,624,349 (5.20%) |  |  |  |
| PILOTS/Interest/Penalties                | -           | 0.00% | -        | -                 |  |  |  |
| Charges For Services                     | -           | 0.00% |          | -                 |  |  |  |
| Use of Money and Property                | -           | 0.00% | -        | -                 |  |  |  |
| Other Miscellaneous                      | 100,000     | 0.00% | -        | 100,000           |  |  |  |
| State Aid                                | 4,036,375   | 2.00% | Increase | 4,117,103         |  |  |  |
| Federal Aid                              | -           | 0.00% | -        | -                 |  |  |  |
| BOCES Aid                                | 228,400     | 0.00% | -        | 228,400           |  |  |  |
| Hard/Soft/Textbook Aid                   | 22,322      | 0.00% | -        | 22,322            |  |  |  |
| Transfers and Balances                   | 340,731     | 0.00% | -        | 340,731           |  |  |  |
| TOTAL REVENUES                           | \$6,271,828 |       |          | 6,432,905         |  |  |  |

|  | Table '    | 7.23  |          |                    |  |  |  |  |
|--|------------|-------|----------|--------------------|--|--|--|--|
| Projected Ticonderoga Budget for 2014-15   |            |       |          |                    |  |  |  |  |
| The state of the s | 2013-14    |       |          | 2014-15            |  |  |  |  |
| APPROPRIATIONS   | BUDGET     | Assur | nptions  | Forecast           |  |  |  |  |
| Instructional Salaries   | 5,887,106  | 2.00% | Increase | 6,004,848          |  |  |  |  |
| Non-instructional Salaries   | 2,021,297  | 2.00% | Increase | 2,061,723          |  |  |  |  |
| Equipment  | 183,100    | 0.00% | -        | 183,100            |  |  |  |  |
| Contractual  | 846,228    | 1.50% | Increase | 858,921            |  |  |  |  |
| Supplies   | 534,500    | 0.00% | -        | 534,500            |  |  |  |  |
| Tuition  | 100,000    | 0.00% | -        | 100,000            |  |  |  |  |
| Textbooks  | 50,250     | 0.00% | -        | 50,250             |  |  |  |  |
| BOCES Services   | 1,039,418  | 2.00% | Increase | 1,060,206          |  |  |  |  |
| Employee Benefits  | 5,244,496  | 5.00% | Increase | 5,506,721          |  |  |  |  |
| Debt Service   | 2,682,276  | 0.00% | -        | 2,682,276          |  |  |  |  |
| Transfers and Balances   | 20,000     | 0.00% | - 4      | 20,000             |  |  |  |  |
| TOTAL  |            |       |          |                    |  |  |  |  |
| APPROPRIATIONS   | 18,608,671 |       |          | 19,062,545 (2.4%)  |  |  |  |  |
|  |            |       |          |                    |  |  |  |  |
|  | 2013-14    |       |          | 2014-15            |  |  |  |  |
| REVENUES   | BUDGET     |       | nptions  | Forecast           |  |  |  |  |
| Real Property Taxes  | 10,800,159 | Budge | t Driven | 11,127,159 (3.03%) |  |  |  |  |
| PILOTS/Interest/Penalties  | 28,000     | 0.00% | -        | 28,000             |  |  |  |  |
| Charges For Services   | 550,000    | 0.00% | -        | 550,000            |  |  |  |  |
| Use of Money and Property  | 20,000     | 0.00% | -        | 20,000             |  |  |  |  |
| Other Miscellaneous  | 529,222    | 0.00% | -        | 529,222            |  |  |  |  |
| State Aid  | 6,343,688  | 2.00% | Increase | 6,470,562          |  |  |  |  |
| Federal Aid  | 50,000     | 0.00% | -        | 50,000             |  |  |  |  |
| BOCES Aid  | 175,755    | 0.00% | -        | 175,755            |  |  |  |  |
| Hard/Soft/Textbook Aid   | 65,569     | 0.00% | -        | 65,569             |  |  |  |  |
| Transfers and Balances   | 46,278     | 0.00% | -        | 46,278             |  |  |  |  |
| TOTAL REVENUES   | 18,608,671 |       |          | 7,935,3867,935,386 |  |  |  |  |

Both of these projected budgets were developed using the board adopted and community approved 2013-14 general fund budgets in each district. These served as the base from which the 2014-15 projected budgets were developed. The budget projections are very conservative estimates as shown by the previous two tables. For example, on the revenue side of each budget, a slight (2%) increase in state aid is projected while all other revenues (except taxes) are held constant. On the appropriations side of each budget, several categories of expense are shown increasing such as salaries and employee benefits. Both budgets were used as a way to determine the real property tax levy that would be necessary to support the spending plans.

Should the districts elect not to merge, the projected true tax rates for the individual districts are projected in table 7.24 that follows. As seen in the table, the projected tax rate for Crown Point for 2014-15 is \$11.73 per thousand and for Ticonderoga, the projected tax rate is \$10.29 per thousand, assuming no change in the districts' full value.

| Table 7.24 Tax Rates Per Thousand on True Value |                 |                 |  |  |  |  |
|---|-----------------|-----------------|--|--|--|--|
| Year  | Crown Point     | Ticonderoga     |  |  |  |  |
| 2008-09   | \$10.01         | \$7.80          |  |  |  |  |
| 2009-10   | \$10.58         | \$7.83          |  |  |  |  |
| 2010-11   | \$10.58         | \$8.38          |  |  |  |  |
| 2011-12   | \$10.80         | \$8.89          |  |  |  |  |
| 2012-13   | \$10.94         | \$9.54          |  |  |  |  |
| 2013-14-P                                       | \$11.15 (1.92%) | \$9.99 (4.72%)  |  |  |  |  |
| 2014-15-P                                       | \$11.73 (5.20%) | \$10.29 (3.00%) |  |  |  |  |

Table 7.25 that follows shows a combined 2014-15 Crown Point and Ticonderoga budget as if the districts were going to merge. This budget was compiled by simply adding the revenues and appropriations together from the individual budgets presented in Tables 7.22 and 7.23. However, it is important to note that this projected budget does not take into consideration the financial impact of the merger as presented previously in Table 7.21. Consequently, the amount of the tax levy (\$12,751,508) in Table 7.25 is the tax rate of the combined district prior to applying the overall financial impact (less \$1,216,990 in the first year) used to reduce the tax levy. Once this is done, we find that the projected tax levy would be \$11,534,518 (\$12,751,508-\$1,216,990). Now we are able to project the likely financial impact of the merger on the local tax rate and to the local taxpayer.

| <b>Table 7.25</b>                                |             |  |  |  |  |
|--|-------------|--|--|--|--|
| Projected Budget in First Year of Merger 2014-15 |             |  |  |  |  |
| APP  | ROPRIATIONS |  |  |  |  |
| Instructional Salaries                           | 7,842,792   |  |  |  |  |
| Non-instructional Salaries                       | 2,521,396   |  |  |  |  |
| Equipment  | 258,260     |  |  |  |  |
| Contractual                                      | 1,555,599   |  |  |  |  |
| Supplies   | 654,987     |  |  |  |  |
| Tuition  | 100,000     |  |  |  |  |
| Textbooks  | 66,803      |  |  |  |  |
| BOCES Services                                   | 2,183,122   |  |  |  |  |
| Employee Benefits                                | 7,264,675   |  |  |  |  |
| Debt Service                                     | 2,993,614   |  |  |  |  |
| Transfers and Balances                           | 54,202      |  |  |  |  |
| TOTAL APPROPRIATIONS                             | 25,495,450  |  |  |  |  |
|  |             |  |  |  |  |
|  | REVENUES    |  |  |  |  |
| Real Property Taxes                              | 12,751,508  |  |  |  |  |
| PILOTS/Interest/Penalties                        | 28,000      |  |  |  |  |
| Charges For Services                             | 550,000     |  |  |  |  |
| Use of Money and Property                        | 20,000      |  |  |  |  |
| Other Miscellaneous                              | 629,222     |  |  |  |  |
| State Aid  | 10,587,665  |  |  |  |  |
| Federal Aid                                      | 50,000      |  |  |  |  |
| BOCES Aid  | 404,155     |  |  |  |  |
| Hard/Soft/Textbook Aid                           | 87,891      |  |  |  |  |
| Transfers and Balances                           | 387,009     |  |  |  |  |
| TOTAL REVENUES                                   | 25,495,450  |  |  |  |  |

In calculating the impact on the true tax rate, the following table 7.26 is developed to show relevant financial factors for the two districts.

| <b>Table 7.26</b>  |               |                 |   |  |  |  |  |  |
|--|---------------|-----------------|---|--|--|--|--|--|
| Tax Rate Impact Due to Merger Savings                            |               |                 |   |  |  |  |  |  |
| Year/Factor  | Crown Point   | Ticonderoga     | Combined  |  |  |  |  |  |
| 2012 Full Value  | \$138,482,179 | \$1,081,056,563 | \$1,219,538,742   |  |  |  |  |  |
| 2014-15 Tax Levy   | \$1,624,349   | \$11,127,159    | \$12,751,508  |  |  |  |  |  |
| 2014-15 True Tax   | \$11.73       | \$10.29         | \$10.46   |  |  |  |  |  |
| Savings noted in Financial Summary Table-1 <sup>st</sup> 4 years |               |                 | \$1,216,990   |  |  |  |  |  |
| Local Levy using savings   |               |                 | \$11,534,518  |  |  |  |  |  |
| Tax rate after using 100% of savings with 50% IOA                |               |                 | \$9.46<br>Crown Point (-\$2.27/-19.4%)<br>Ticonderoga (-\$0.83/-8.1%) |  |  |  |  |  |

Table 7.26 above calculates the tax rate on full value should Crown Point and Ticonderoga decide to merge. The combined full value of the merged district would be \$1,219,538,742. In the event that the projected savings in year one noted in Table 7.21 (\$1,216,990) is used to reduce the tax levy, it would result in a tax rate on true value of \$9.46 per thousand of full value in the merged district (Reminder: Tables 7.21 and 7.22 show 50% of the additional incentive operating aid the merged district would receive). This would mean a reduction in the tax rate on true value of \$2.27 per thousand dollars of full-value for current Crown Point residents (-19.4%) and a decrease of \$0.83 per thousand dollars of full-value for current Ticonderoga taxpayers (-8.1%).

| Table 7.27  |                    |               |               |           |                |  |
|-------------|--------------------|---------------|---------------|-----------|----------------|--|
|             | <u>Compariso</u> : | n of Projecto | ed Full Value | Tax Rates |                |  |
|             |                    |               |               |           | Difference     |  |
| District    | 2012-13            | 2013-14       | 2014-15       | 2014-15   | Merged/Not     |  |
|             |                    |               | Separate      | Merged    | Merged         |  |
| Crown Point | \$10.94            | \$11.15       | \$11.73       | \$9.46    | -\$2.27/-19.4% |  |
| Ticonderoga | \$9.54             | \$9.99        | \$10.29       | \$9.46    | -\$0.83/-8.1%  |  |

While full-value tax rates are the only fair way to compare taxation among school districts, we recognize that local taxpayers may confuse this with the more common tax rate on "assessed" property value that is contained in their annual school tax bill. Therefore, we show how the above is translated to assessed value tax rates in each of the townships that make-up both districts in table 7.28 that follows.

| <b>Table 7.28</b> |   |           |          |         |                  |  |  |  |
|-------------------|---|-----------|----------|---------|------------------|--|--|--|
| Ass               | Assessed Value Tax Rates as Impacted By Merger in 2014-15 |           |          |         |                  |  |  |  |
| Township          | 2012-13   | 2013-14   | 2014-15  | 2014-15 | Difference       |  |  |  |
| Township          | Actual  | Projected | Separate | Merged  | Difference       |  |  |  |
|                   | CROWN POINT   |           |          |         |                  |  |  |  |
| Crown Point       | \$10.94   | \$11.15   | \$11.73  | \$9.18  | -\$2.55 (-21.7%) |  |  |  |
| Moriah            | \$10.94   | \$11.15   | \$11.73  | \$9.18  | -\$2.55 (-21.7%) |  |  |  |
| Ticonderoga       | \$10.94   | \$11.15   | \$11.73  | \$9.18  | -\$2.55 (-21.7%) |  |  |  |
| TICONDEROGA       |   |           |          |         |                  |  |  |  |
| Hague             | \$11.76   | \$12.31   | \$12.68  | \$11.70 | -\$0.98 (-7.7%)  |  |  |  |
| Ticonderoga       | \$9.79  | \$10.24   | \$10.55  | \$9.73  | -\$0.82 (-7.8%)  |  |  |  |

Table 7.28 shows that the Town of Ticonderoga has property in both the Crown Point and Ticonderoga school districts. The columns represent the actual 2012-13 tax rate on assessed value in each township. The 2012-13 rate, the projected rate for 2013-14, the estimated 2014-15 rate if the districts choose not to merge, and finally the projected 2014-15 rate following a merger are also included. As is evident, in 2014-15 if a merger happens, residents in all towns, regardless of the school district in which they reside, will see a tax decrease.

To put this savings in actual dollar terms, consider a person with a home assessed at \$100,000 for illustration. If a merger does not happen in 2014-15, a resident in the Town of Ticonderoga and living in the Crown Point School District with this home would pay \$1,173 in school tax. This same person would owe \$918 after a merger resulting in a savings of \$255. Likewise, a resident in the Town of Ticonderoga but living in the Ticonderoga School District could expect to pay \$1,055 in 2014-15 if there is no merger and \$973, or \$82 less, if merger happens. Tables 7.29 through 7.32 that follow show the tax impact on properties assessed at \$50,000, \$100,000, \$200,000 and \$500,000 if the districts merge and if the districts do not merge.

| <b>Table 7.29</b> |             |              |               |               |            |  |  |  |
|-------------------|-------------|--------------|---------------|---------------|------------|--|--|--|
| Estim             | ated School | Tax Bill for | a \$50,000 Pr | operty in 201 | 4-15       |  |  |  |
| Township          | 2014-15     | Tax Bill     | 2014-15       | Tax Bill      | Difference |  |  |  |
| Township          | Separate    | Separate     | Merged        | Merged        | Difference |  |  |  |
|                   | CROWN POINT |              |               |               |            |  |  |  |
| Crown Point       | \$11.73     | \$586        | \$9.18        | \$459         | -\$127     |  |  |  |
| Moriah            | \$11.73     | \$586        | \$9.18        | \$459         | -\$127     |  |  |  |
| Ticonderoga       | \$11.73     | \$586        | \$9.18        | \$459         | -\$127     |  |  |  |
| TICONDEROGA       |             |              |               |               |            |  |  |  |
| Hague             | \$12.68     | \$634        | \$11.70       | \$585         | -\$49      |  |  |  |
| Ticonderoga       | \$10.55     | \$527        | \$9.73        | \$486         | -\$41      |  |  |  |

| <b>Table 7.30</b> |             |                |                |                |            |  |  |  |
|-------------------|-------------|----------------|----------------|----------------|------------|--|--|--|
| Estima            | ated School | Tax Bill for a | a \$100,000 Pi | roperty in 201 | 14-15      |  |  |  |
| Township          | 2014-15     | Tax Bill       | 2014-15        | Tax Bill       | Difference |  |  |  |
| Township          | Separate    | Separate       | Merged         | Merged         | Difference |  |  |  |
|                   | CROWN POINT |                |                |                |            |  |  |  |
| Crown Point       | \$11.73     | \$1,173        | \$9.18         | \$918          | -\$255     |  |  |  |
| Moriah            | \$11.73     | \$1,173        | \$9.18         | \$918          | -\$255     |  |  |  |
| Ticonderoga       | \$11.73     | \$1,173        | \$9.18         | \$918          | -\$255     |  |  |  |
| TICONDEROGA       |             |                |                |                |            |  |  |  |
| Hague             | \$12.68     | \$1,268        | \$11.70        | \$1,170        | -\$98      |  |  |  |
| Ticonderoga       | \$10.55     | \$1,055        | \$9.73         | \$973          | -\$82      |  |  |  |

| <b>Table 7.31</b>   |          |          |         |          |            |  |  |  |
|---|----------|----------|---------|----------|------------|--|--|--|
| Estimated School Tax Bill for a \$200,000 Property in 2014-15 |          |          |         |          |            |  |  |  |
| Township  | 2014-15  | Tax Bill | 2014-15 | Tax Bill | Difference |  |  |  |
|   | Separate | Separate | Merged  | Merged   |            |  |  |  |
| CROWN POINT   |          |          |         |          |            |  |  |  |
| Crown Point   | \$11.73  | \$2,346  | \$9.18  | \$1,836  | -\$510     |  |  |  |
| Moriah  | \$11.73  | \$2,346  | \$9.18  | \$1,836  | -\$510     |  |  |  |
| Ticonderoga   | \$11.73  | \$2,346  | \$9.18  | \$1,836  | -\$510     |  |  |  |
| TICONDEROGA   |          |          |         |          |            |  |  |  |
| Hague   | \$12.68  | \$2,536  | \$11.70 | \$2,340  | -\$196     |  |  |  |
| Ticonderoga   | \$10.55  | \$2,110  | \$9.73  | \$1,946  | -\$164     |  |  |  |

| <b>Table 7.32</b>   |          |          |         |          |            |  |  |  |
|---|----------|----------|---------|----------|------------|--|--|--|
| Estimated School Tax Bill for a \$500,000 Property in 2014-15 |          |          |         |          |            |  |  |  |
| Township  | 2014-15  | Tax Bill | 2014-15 | Tax Bill | Difference |  |  |  |
|   | Separate | Separate | Merged  | Merged   |            |  |  |  |
| CROWN POINT   |          |          |         |          |            |  |  |  |
| Crown Point   | \$11.73  | \$5,865  | \$9.18  | \$4,590  | -\$1,275   |  |  |  |
| Moriah  | \$11.73  | \$5,865  | \$9.18  | \$4,590  | -\$1,275   |  |  |  |
| Ticonderoga   | \$11.73  | \$5,865  | \$9.18  | \$4,590  | -\$1,275   |  |  |  |
| TICONDEROGA   |          |          |         |          |            |  |  |  |
| Hague   | \$12.68  | \$6,340  | \$11.70 | \$5,850  | -\$490     |  |  |  |
| Ticonderoga   | \$10.55  | \$5,275  | \$9.73  | \$4,865  | -\$410     |  |  |  |

In conclusion, a merged Crown Point-Ticonderoga school district that chose to use half of the additional incentive operating aid would be able to provide tax relief to residents of each district and at the same time have significant additional new money to maintain/improve the academic program and to reserve funds for future use.

## **Chapter VIII Key Findings and Recommendations**

It is not within our province or the purpose of this study to recommend whether Crown Point and Ticonderoga should merge their two districts into one. However, it is important that following this in-depth investigation, key findings and related recommendations be offered to a new board of education should residents of both districts vote to centralize the districts into a new merged school system. It should also be understood by the reader that none of our recommendations are binding on a board of education if a merger occurs, but rather offer a starting point for discussion and policymaking.

Finding 1: Both Crown Point and Ticonderoga school districts have experienced declining enrollments over the past six years. Looking to the future, a merged district should see a stabilization of enrollments over the next seven years. (Tables 2.2, 2.3, & 2.4)

Finding 2: It is unlikely that either home-schooled students or those in private schools will enter the public schools.

Recommendation 1: A merged district should annually update enrollment projections to accurately monitor its student population.

Finding 3: The two districts have a somewhat different grade level pattern. Crown Point has a Pre-K to 12th grade pattern; Ticonderoga has a grade pattern of Pre-K-5, 6-8 and 9-12. (Table 3.1)

Finding 4: At the elementary level, the teacher and student days are different. The elementary day for students in Crown Point is 10 minutes longer than the student day in Ticonderoga. However, the staff day in Ticonderoga is 20 minutes longer than the day for Crown Point teachers. (Table 3.2)

Finding 5: Crown Point has one section each for Pre-K to  $5^{th}$  grade. Ticonderoga has four sections of Kindergarten, 3 sections of  $1^{st} - 3^{rd}$  grade, and 2 sections each for  $4^{th}$  and  $5^{th}$  grade. Average section sizes are similar in both districts. (Table 3.3)

Finding 6: There are minor curricular differences at the elementary level. (Table 3.4)

Recommendation 2: If the districts merge, a committee of elementary teacher, administrators, and parents should be convened as soon as possible to review the existing curriculum and make recommendations for a common core curriculum for grades *Pre-K-5*.

Finding 7: The amount of special area (art, music, physical education and library/computer) time that elementary students receive per week varies within and across the two districts. (Table 3.5)

Recommendation 3: Following a merger, the elementary curriculum committee (mentioned in Recommendation 2) should also address a master schedule that ensures a consistent amount of time and delivery approach for all special area subjects in grades *Pre-K-5*.

Finding 8: In examining grades 3-5 student performance on the New York State English Language Arts and Math tests from 2008-09 to 2011-12 there is little significant difference between the two districts. However, it should be noted that it is difficult to make any valid comparisons as the small cohorts of students cause wide percentage swings from year to year. (Tables 3.6-3.11)

Recommendation 4: Following a merger, close review should be conducted annually to ensure that there is no difference in elementary student achievement regardless of the elementary school the student attends in the new district.

Finding 9: Considering the middle school and high school staff and student day, Ticonderoga staff have a 20 minute longer day. The middle school student day in both districts differs by only 3 minutes; the high school student day is approximately the same length (7 hours 3 minutes versus 6 hours 55 minutes). (Tables 3.12 & 3.21)

Finding 10: High school course offerings show a solid academic program for students from both Crown Point and Ticonderoga. However, Ticonderoga, being larger, has more sections of many courses than Crown Point. Each district has some unique offerings that would benefit students in the other district (i.e., Calculus and Statistics for college credit in Crown Point; Ticonderoga offers French in addition to Spanish and offers college credit in both languages as well as AP courses). (Tables 3.22, 3.24)

Finding 11: In a merged district, it would be possible to offer all high school courses currently available in both districts and reduce some staff positions, while maintaining reasonable (maximum of 25 students) class sizes. (Table 3.22, 3.23)

Finding 12: In addition to offering all of the courses currently available in both high schools and keeping maximum class sizes at 25, a merged high school would have the opportunity to offer even more elective courses. (Table 3.22)

Finding 13: In examining student performance on the New York State Regents exams, there is considerable similarity across the two districts. In the most recent years, similar percentages of students in both districts graduate with Regents and Advanced Regents diplomas. (Tables 3.26 & 3.27)

Recommendation 5: In a merged district, the new board of education and administration should attempt to provide all of the high school courses now being offered in both districts, assuming sufficient enrollments.

Recommendation 6: In a merged district, the new board of education and administration should attempt to develop more elective courses for students at the high school level,

Recommendation 7: Close review should be conducted for at least three years after merger to ensure that there is no difference in secondary student achievement regardless of the elementary school students attended.

Finding 14: Secondary students in both districts have a solid array of interscholastic and extra-curricular activities from which to choose. There are some unique offerings in each district that, following a merger, could be offered to students of the previous other district (i.e., Cheerleading and Boys Soccer in Crown Point; Football in Ticonderoga). (Tables 3.29 & 3.30)

Recommendation 8: In a merged district, the new board of education and administration should attempt to provide all of the extra-curricular programs now being offered in both districts, assuming sufficient participation.

Recommendation 9: In a merged district, the new board of education and administration should attempt to develop more extra-curricular opportunities for students at the secondary level, assuming sufficient participation.

Finding 15: The percentage of special education students varies yearly but is relatively similar over time between the districts. (Table 3.31)

Recommendation 10: Once merged, a new Committee on Special Education and Pre-School Committee on Special Education should be appointed. These new committees should contain approximately equal representation from each of the previous district's committees.

Finding 16: Both school districts have done a good job of maintaining their school facilities, and neither has a tremendous amount of outstanding work to be done in the immediate future. Crown Point and Ticonderoga have both undertaken significant capital project work recently. (Tables 4.1-4.4)

Finding 17: The Crown Point and Ticonderoga facilities offer adequate space to house existing programs following a merger. The existing school buildings could comfortably handle the current and projected student enrollments. (Tables 4.5-4.10)

Finding 18: Non-school groups use the facilities in each of the study districts. (Table 4.11)

Recommendation 11: The grade arrangement following a merger should allow for elementary students (grades Pre-K-5) to each stay in the schools in their respective current districts, all students in grades 6-8 should attend school in the current Ticonderoga Middle School building, and all students in grades 9-12 should attend the current Ticonderoga High School. Both bus garages should be maintained.

Recommendation 12: Following merger, the board of education should develop a building use policy for non-school affiliated organizations that will continue the current practices in both districts.

Finding 19: Both districts operate their own transportation program.

Finding 20: The bus fleets of each study district have been well maintained and are replaced at appropriate times. (Tables 5.1 & 5.3)

Finding 21: While out of district runs may be longer, the longest bus run in each district currently is no more than sixty minutes. (Tables 5.2 & 5.4)

Finding 22: Both Crown Point and Ticonderoga operate using a single trip bus run daily.

Recommendation 13: Following a merger, a transportation study should be conducted to determine if the district should maintain its own buses, contract the maintenance to an outside vendor, or do some combination.

Recommendation 14: The transportation study recommended above should also include examination of the best routing pattern to ensure that no student is on the bus during a regular day run any longer than 60 minutes one way.

Finding 23: Aside from the salary schedules, the teacher contracts in the two districts are fairly similar. If teacher salaries were leveled-up, Crown Point teachers and teaching assistants would see a salary increase. To level up all teacher salaries it would cost the merged district an additional \$246,363 plus \$61,591 in related fringe benefits. Leveling up teacher assistant salaries would cost an additional \$16,803 plus \$4,201 in increased fringe benefits. The total costs for leveling up staff salaries would be \$328,958 (Table 6.4)

Recommendation 15: As soon as possible following a merger, the new board of education should recognize an appropriate teacher bargaining unit and negotiate a new collective bargaining agreement.

Finding 24: Both districts have clauses in their contracts that preclude layoffs in the event of a merger. As a result, any teacher efficiencies would occur by attrition.

Finding 25: The coaching salaries and stipends for extra-curricular activities in a merged district would not be difficult to negotiate and the resultant common schedule would have little or no financial impact on overall district finances. (Tables 6.5 & 6.6)

Finding 26: It is reasonable to assume there would be fewer administrative positions needed in a merged district. These reductions would result in savings of approximately \$202,694 in salaries and benefits. (Table 6.10)

Recommendation 16: The merged district should have the following administrative structure: I superintendent, I business manager, I CSE chair, two elementary principals I middle school principal, I high school principal, I technology coordinator, I head cook, I transportation supervisor, I superintendent of buildings & grounds, and I superintendent's secretary/district clerk.

Finding 27: If support staff salaries were leveled up, it would cost \$61,316 in salaries and \$15,329 in benefits for a total of \$76,645 (Table 6.13)

Finding 28: Health insurance coverage is fairly comparable in the two districts.

Finding 29: Overall staff cost savings following a merger of the districts would total approximately \$227,322. Costs for leveling up salaries and benefits would be \$405,603. The net cost increase for staffing in a merger would be \$178,281. (Table 6.14)

Recommendation 17: Following a merger, the board of education should develop a plan for appropriate staffing levels in the district and implement that plan in order to have the schools staffed at appropriate levels.

Finding 30: Both districts have had consistent support of their respective communities for budget proposals presented. This is an indicator of a community's support for its schools. (Table 7.1)

Finding 31: Both districts have undesignated fund balances below the state limit of 4%. Neither Crown Point nor Ticonderoga has established many reserve accounts or financial safety nets. (Table 7.2)

Finding 32: Both districts are components of the Clinton-Essex BOCES and purchase a significant number of services from their BOCES annually. (Table 7.3)

Finding 33: The operating expenses per student in Crown Point and Ticonderoga are fairly similar. (Table 7.6)

Finding 34: Crown Point has consistently received more state aid per student than has Ticonderoga. (Table 7.8)

Finding 35: The full value property wealth and the property wealth per student is significantly higher in Ticonderoga than in Crown Point, (Tables 7.9 & 7.10)

Finding 36: The local tax levy as well as the local tax levy per student has been consistently higher in Ticonderoga than in Crown Point (Tables 7.11 & 7.12)

Finding 37: The 2012-13 true value tax rate is \$10.94 per thousand in Crown Point and \$9.54 per thousand in Ticonderoga. (Table 7.13)

Finding 38: Crown Point has \$3,279,304 (with no local share) in outstanding capital debt that will be retired in 2025. Ticonderoga has \$35,111,300 (local share = \$19,362,507) outstanding capital debt that will be retired in 2030. Should the districts merge, it is estimated that this debt would be reduced by \$10,010,652. (Tables 7.14, 7.15, & 7.18)

Finding 39: A merged district would receive \$12,353,599 in incentive operating aid over a fourteen-year period, \$1,300,379 for each of the first five years of the merger. (Table 7.20)

Finding 40: Considering incentive operating aid, additional building aid, savings from staff reductions and budget efficiencies, loss of BOCES aid, and the cost of leveling up staff salaries, it is estimated that a merged district would realize savings and additional revenues of \$12,225,241 for the first fourteen years after a merger. (Table 7.21)

Finding 41: Using 50% of the incentive operating aid and the other savings outlined in Finding 40, it is estimated that the true value tax rate for the merged district in the first year would be \$9.46 per thousand, a reduction of \$2.27 per thousand (-19.4%) in Crown Point and a reduction of \$0.83 per thousand (-8.1%) in Ticonderoga. (Table 7.26)

Finding 42: Translating the full-value tax rate to an assessed value tax rate shows tax rates of \$9.18 in the 3 townships that are currently in the Crown Point district (Crown Point, Moriah, and Ticonderoga), \$11.70 in Hague, and \$9.73 in Ticonderoga. (Table 7.28)

Finding 43: In the event of a merger, tax rates on assessed value would decrease in each town in the merged district. (Table 7.28)

Recommendation 18: The newly merged district board of education should closely scrutinize its first budget to ensure that the projected efficiencies are actually achieved following the merger, thus ensuring local tax relief.

Recommendation 19: The newly merged board of education should develop a financial plan to ensure long term fiscal stability for the merged district.